



Extreme Networks Appoints Two Sales Leaders in Asia-Pacific

Joy Ghosh Named Vice President, Asia Sales; Chiradeep Rao Named Country Manager, India

SANTA CLARA, Calif., May 1, 2012 /PRNewswire/-- Extreme Networks, Inc. (Nasdaq: EXTR) today announced the appointment of two new sales leaders in Asia-Pacific. Ex-Cisco executive Joy Ghosh was named vice president, Asia sales and Chiradeep Rao was named country sales manager, India.

Joy Ghosh is a former sales executive from Cisco Systems (IronPort Systems). He has also worked in sales roles for Symantec, Wipro and Zscaler. Ghosh's responsibilities will include sales management for all of Asia, including Australia, New Zealand, Singapore, Indonesia, China, Korea, Japan and India. Ghosh was the first Asia sales leader for IronPort Systems, a leading maker of anti-spam software, which was acquired by Cisco for \$830M in 2007. For Cisco/IronPort, Ghosh grew revenues from \$3M to \$37M. He also expanded his Cisco/IronPort team from 3 people to 62 people over three years.

"Joy Ghosh is an excellent sales leader and we look forward to the results he will achieve for Extreme Networks," said Oscar Rodriguez, President & CEO for Extreme Networks. "He has a deep knowledge of networking, extensive background in enterprise sales, and brings the leadership skills we need to regain growth in Asia."

Ghosh has a B.S. degree in engineering from NIT in Nagpur, India. He also has an MBA from the Indian Institute of Management in Calcutta, India.

Chiradeep Rao worked at Cisco as a sales executive focused on data center markets. Rao has also worked in similar sales roles for Dell and Wipro. Rao's responsibilities will include the worldwide management of sales programs for India, Sri Lanka, Bhutan, Maldives, Nepal, Pakistan, Bangladesh and Afghanistan. At Cisco, Rao played a key role in shaping and driving Cisco's data center business in India which is a key growth target area for Extreme Networks. Rao also led vertical sales efforts across India, focusing on the banking, government, and telecom sectors.

"Rao brings strong data center sales expertise to Extreme Networks which we expect will help drive sales of our new BlackDiamond X8 product into the growing India market" said Rodriguez. "Rao understands the importance of vertical market selling in India and we are very glad to have him as a member of our sales leadership team in Asia."

Rao has a B.S. degree in electric engineering from the National Institute of Technology, Suratkal, India and an MBA from XLRI, Jamshedpur, India.

About Extreme Networks, Inc.

Extreme Networks is a technology leader in high-performance Ethernet switching for cloud, data center and mobile networks. Based in Santa Clara, CA, Extreme Networks has more than 6,000 customers in more than 50 countries. For more information, visit <http://www.extremenetworks.com>

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to sales and sales opportunities, product features, performance, and benefits of Extreme Networks products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission. <http://www.sec.gov>

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