



## **Extreme Networks Appoints Theresa Caragol as Vice President of Global Channels**

### **Accomplished Channel Veteran Will Define & Drive Partner Activities for Enterprise Campus, Cloud & Data Center Portfolio**

SANTA CLARA, Calif., April 30, 2012 /PRNewswire/ -- Extreme Networks Inc. (Nasdaq: EXTR) today announced the appointment of Theresa Caragol as vice president, worldwide channels. Caragol brings a 17-year track record of building channel and distribution organizations in the networking industry stemming from her previous roles with IBM, Nortel, Bay Networks and most recently, Ciena, where she was VP of channels and alliances for 7 years.

Caragol is charged with overseeing strategy and successful execution for Extreme Networks worldwide channels encompassing a base of more than 700 partners throughout more than 50 countries.

"Extreme Networks will benefit from the leadership Theresa brings, where her experience will energize our partners and drive sales growth," said Oscar Rodriguez, president and CEO for Extreme Networks. "Theresa is an exceptional manager with a significant track record in channel development. Her combination of experience is ideal as Extreme Networks looks to further penetrate markets such as cloud, mobile campus and data centers."

"I look forward to building Extreme Networks global channel as the company's combination of products, partners and vision is second to none," said Theresa Caragol, vice president of worldwide channels for Extreme Networks. "The opportunity presented by the new cloud and mobility era makes for an exciting challenge."

At Ciena, Caragol exceeded her sales quota the last five years by establishing a strong and diverse partner ecosystem, an industry-recognized channel program, a world-class team of channel talent, and an aggressive partner base. In recognition of her success, Caragol was selected the last two years as one of the Top 100 Channel Executives in the IT Industry, as one of the Top 10 Next Generation Channel Leaders, and one of the Top 100 Women in the Channel by CRN Magazine.

Caragol has communications degrees from Virginia Tech and an MBA from the University of Wisconsin. She also has an executive master's degree from Georgetown University in Washington, DC.

#### **About Extreme Networks, Inc.**

Extreme Networks is a market leader in high-performance Ethernet switching for cloud, data center and mobile networks. Based in Santa Clara, CA, Extreme Networks has more than 6,000 customers in more than 50 countries. For more information, visit [www.extremenetworks.com](http://www.extremenetworks.com).

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to products and sales distribution channels, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission. <http://www.sec.gov>

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