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## **Extreme Networks Appoints Industry Veteran Nancy Shemwell as Executive Vice President of Global Sales**

SANTA CLARA, Calif., Sept. 24, 2012 /PRNewswire/ -- Extreme Networks, Inc. (Nasdaq: EXTR) today announced that it has appointed Nancy Shemwell to the position of Executive Vice President of Global Sales. In her role she will lead sales and channel management teams across the company's global regions focused on expanding and establishing new paths to the cloud, data center, enterprise campus and mobility markets.

Shemwell is an experienced executive with a 20 year track record of driving high performance transformational global sales forces. Previous positions included that of President and CEO of Multi-Link, EVP Global Sales at Symmetricom and a 16 year career with Nortel Networks where she held titles of President, Micom Communications Corporation (a Nortel data subsidiary), Vice President Business Segments, and Vice President Sales and Marketing Wiltel (Nortel's largest distributor). Shemwell has a proven track record of being able to grow revenue and improve gross margins.

"Nancy brings to Extreme Networks the leadership skills, relationships and proven sales experience that can help us drive towards our revenue and operating income goals," said Oscar Rodriguez, president and CEO of Extreme Networks.

"Extreme Networks offers a terrific combination of innovative, cost-effective and high performance products which offer excellent value and a real choice for customers," said Shemwell. "I look forward to driving the team to great results."

Shemwell currently serves on the board of directors for the North Texas Regional Center for Innovation and Commercialization, VoodooVox, Inc., and she is an associate board member for Southern Methodist University's (SMU) Cox School of Business.

Shemwell has an M.S. in management from American Technological University and a B.B.A. (Bachelor of Business Administration) in business administration from Baylor University.

### **Extreme Networks**

Extreme Networks is a technology leader in high-performance Ethernet switching for cloud, data center and mobile networks. Based in Santa Clara, CA, Extreme Networks has more than 6,000 customers in more than 50 countries. For more information, visit the company's website at <http://www.extremenetworks.com>.

Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to potential growth and sales performance are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission (<http://www.sec.gov>).

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