



Extreme Networks Enhances Incentives for North American Channel Program With Launch of Partner Rewards Program

SANTA CLARA, Calif., May 14, 2009 /PRNewswire-FirstCall via COMTEX News Network/ -- Extreme Networks, Inc. (Nasdaq: EXTR) a leader in high performance Ethernet networking, and Perks.com, the developer of on-demand sales incentive and employee recognition solutions, today announced that the networking company has adopted the Perks.com solution to power its new channel partner rewards program, "ExtremeRewards."

Extreme Networks(R) ExtremeRewards partner rewards program is available to authorized Extreme Networks North American Channel Partners that have achieved certified Diamond, Platinum or Gold status. These organizations will gain the opportunity to accrue points by participating in various promotions, including, the completion of educational certifications, continuing education courses and solution specific product sales promotions. Extreme Networks rewards program further enhances existing partner rewards programs, provides better selection of rewards, and is accessed through Extreme Networks partner portal, PartnerWeb.

"We have added a creative and streamlined rewards program for our North American Partner Program, one that works directly with the sales incentives programs of our channel partners and motivates their sales teams to drive increased revenue and technology certifications," said Christopher Rajiah, director of North American channels at Extreme Networks. "We chose to launch ExtremeRewards in partnership with Perks.com for their ability to provide our partners a simple, flexible, and robust rewards program using their PerksPlus(TM) solution."

With ExtremeRewards and Perks.com, eligible channel partners can now rapidly obtain and select earned awards without the hassle of waiting for traditional mail, or tedious registration processes. The PerksPlus(TM) application is specifically designed to streamline partner programs allowing them to more easily offer faster, more convenient, attractive and secure incentives to their valued channel partners. Instant gratification with electronic gift certificates from more than 100 retailers, such as Amazon.com, tickets for regional sporting events and music concerts and thousands of merchandise items are examples of the rewards offered in ExtremeRewards.

"This is a great solution for companies who seek simple, immediate ways to recognize and reward reseller partner loyalty, training certification and sales force performance," said Steve Timmerman, vice president of business development with Perks.com. "The web-based service is a simple real-time system that interfaces directly with Extreme Networks partner portal."

About Perks.com

Founded in 1998, Los Angeles-based Perks.com provides comprehensive on-demand incentive, recognition and loyalty solutions to drive business performance to the next level. The firm offers a broad range of technology solutions for the large corporation (Perks Enterprise) to the small and medium-sized business (PerksPlus(R)), including sales contests, reward and recognition programs, service awards, referral programs and reward fulfillment services. Perks' solutions allow companies to easily administer their own custom promotions using our proprietary technology. Set-up, communicate, modify, motivate, achieve, reward and fulfill, all through one simple interface. Clients who use Perks.com solutions include industry leaders such as Microsoft, Seagate, ADP and Salesforce.com. For more information visit our website at www.perks.com.

About Extreme Networks, Inc.

Extreme Networks provides converged Ethernet networks that support data, voice and video for enterprises and service providers. The company's network solutions feature high performance and high availability switching that deliver insight and control enabling customers to solve their real-world business communications challenges. Operating in more than 50 countries, Extreme Networks provides wired and wireless secure LANs, data center infrastructure and Service Provider Ethernet transport solutions that are complemented by global, 24x7 service and support. For more information, visit: www.extremenetworks.com.

Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to features and benefits of the program products are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission. <http://www.sec.gov>.

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