

## Extreme Networks and Scale Computing Jointly Market Low-Cost Storage and Networking Solution

## Companies Sign Joint Marketing Agreement to Provide Economically Attractive Storage and Networking Solutions for Health Care Providers and SMBs

SANTA CLARA, CA, Jul 28, 2009 (MARKETWIRE via COMTEX News Network) -- Extreme Networks, Inc. (NASDAQ: EXTR) today announced that it is broadening its reach in the data center by working with Scale Computing, an emerging company specializing in enterprise-class scalable and clustered storage solutions using commodity-based hardware to drive down the costs of enterprise storage. The two companies will each draw from their product lines to help customers with the economic realities associated with increased reliance on data storage and decreased budgets.

"Roughly 40 percent of all storage spending is from SMBs and 30 percent of all data stored by 2011 will be from health care," said Peter Fuller, vice president of marketing and business development, Scale Computing. "This partnership offers true value to key industries that need to store more data and spend less money in order to maintain their competitive edge and compliance with pending regulations. With Scale and Extreme, customers get feature-rich budget relief for their storage and networking needs."

Extreme Networks will offer its BlackDiamond(R) 8800 modular switching family, featuring industry-leading 10 Gigabit network capacity, the Summit(R) X650 and Summit X450 switches, supporting copper and fiber for cost-effective and scalable networks. Scale will offer its SN1000 and SN2000 storage nodes with TrueCluster(TM) architecture.

When purchased together, these products represent a complete data networking and IP storage solution that addresses backup and replication of data by combining high performance Ethernet switching, from Fast Ethernet to 10 gigabits, with Scale's TrueCluster architecture. Supporting iSCSI, NFS, and SAMBA/CIFS, TrueCluster has no single point of failure and costs only \$15,000 for 6 usable TBs (12 TB Raw).

Extreme Networks complete portfolio of Ethernet switching solutions adds intelligence to the data center via the ExtremeXOS(R) modular operating system and Universal Port software, a framework for detecting and responding to events on the network. To ensure seamless operation of the network and surrounding infrastructure, Extreme Networks Universal Port automatically detects attachment and detachment to the network by Scale Computing's storage solutions, dynamically provisioning resources and appropriate levels of Quality of Service for the most intensive storage functions.

"Extreme Networks is driving higher performance of Ethernet at lower costs with the added intelligence of the event-driven network," said Paul Hooper, vice president and general manager, Volume Products Group, for Extreme Networks. "Together, Extreme Networks and Scale Computing address the market's evolving networking and storage needs with cost-effective and open solutions."

To learn more about Extreme Networks high performance data center solutions, visit <u>http://www.extremenetworks.com/solutions/datacenter.aspx</u>.

About Extreme Networks, Inc.

Extreme Networks provides converged Ethernet networks that support data, voice and video for enterprises and service providers. The company's network solutions feature high performance and high availability switching that deliver insight and control enabling customers to solve their real-world business communications challenges. Operating in more than 50 countries, Extreme Networks provides wired and wireless secure LANs, data center infrastructure and Service Provider Ethernet transport solutions that are complemented by global, 24x7 service and support. For more information, visit: <a href="http://www.extremenetworks.com">http://www.extremenetworks.com</a>.

## About Scale Computing

Scale Computing is a data storage developer offering enterprise-class scalable and clustered storage solutions. Their enterprise storage solution, TrueCluster(TM), allows users to add storage hardware, known as storage nodes, as necessary without suspending services or migrating data. By combining commodity hardware with a clustered file system commonly found only in the world's largest supercomputers, a Scale storage cluster grows seamlessly while reducing costs by up to seventy-five percent compared to traditional enterprise storage solutions. Scale Computing is also a part of the Purdue Research Park system. For more information, visit <u>www.scalecomputing.com</u>.

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