

# Extreme Networks Announces Microsoft Lync Qualification for Wired/Wireless Software Defined Networking (SDN) Solutions

## Extreme Creates Comprehensive Microsoft Lync Integration with Advanced Analytics and Contextual Reporting

SAN JOSE, Calif., Sept. 30, 2014 /PRNewswire/ -- Extreme Networks, Inc. (Nasdaq: EXTR) today announced that its comprehensive wired and wireless software defined networking (SDN) solution has completed qualification with Microsoft Lync, a market leading unified communications platform. Through its management software and Purview network and application visibility solution, Extreme Networks enables simple, fast and smart deployments of Microsoft Lync for automated Quality of Service (QoS) and comprehensive analytics across wired and wireless infrastructures.



To help organizations, including hospitals, universities and businesses, gain increased performance from Lync collaboration tools for real-time communication and benefit from data analytics, Extreme Networks has completed the following:

- Integrated advanced analytics from <u>Purview</u><sup>™</sup> networkpowered application intelligence solutions with Lync.
- Qualification of Lync with <u>ExtremeXOS</u>® based switches, offering high density Gigabit/10Gigabit connectivity and integration of network policy for security and BYOD.
- Qualified SDN integration through OneFabric® Connect and <u>NetSight</u>® that provides dynamic, adaptive QoS for video and audio applications at scale.
- Advanced communications in the mobile world by completing the Lync qualification of Extreme Networks' <u>IdentiFi™</u> <u>Wireless</u> LAN 802.11ac Gigabit Wi-Fi and 802.11n platforms.

Extreme Networks is delivering the benefits of its SDN platform to Microsoft Lync environments, offering its channel partners and end-users with robust network solutions to enhance Unified Communications. Extreme Networks' unique SDN solution provides new capabilities to overcome traditionally complex tasks, such as delivering QoS to Lync endpoints. As part of the Microsoft Unified Communications Open Interoperability Program (UCOIP), Extreme Networks now can offer a network solution for converged services supporting the key aspects of unified communications including VoIP desk phone, softphones, instant messaging and video collaboration.

#### **Executive Perspectives**

#### Pascal Menezes, Principal Program Manager, Microsoft Lync

"Every day, organizations are improving collaboration and increasing productivity by leveraging Unified Communications. Through integrating analytics, wireless and QoS, Extreme Networks is helping customers obtain high quality user experiences and deep insights into how users, applications and devices are being leveraged."

#### Markus Nispel, Vice President of Solutions Architecture and Innovation, Extreme Networks

"Engaging with leading-edge technology providers to offer effective network solutions is a key priority for Extreme Networks. By working with Microsoft Lync to enhance the delivery of Unified Communications over the network, we are able to reduce complexity, ease deployments and increase productivity. Extreme Networks is unique in providing the combination of QoS and analytics with our qualified solution. Customers and authorized resellers have a strong value proposition in Microsoft Lync as organizations refresh their communication infrastructures."

### **Additional Resources**

Microsoft Lync Technology Solution Partner (TSP) Program Webpage

- City of Bellevue Case Study
- Extreme Networks IdentiFi Wireless <u>Solutions</u>
- Extreme Networks SDN <u>Solutions</u>
- Connect with Extreme via Twitter, Facebook, YouTube, LinkedIn and Google+

#### About Extreme Networks

Extreme Networks, Inc. (NASDAQ: EXTR) is setting a new standard for superior customer experience by delivering networkpowered innovation and market leading service and support. The company delivers high-performance switching and routing products for data center and core-to-edge networks, wired/wireless LAN access, and unified network management and control. Our award-winning solutions include software-defined networking (SDN), cloud and high-density Wi-Fi, BYOD and enterprise mobility, identity access management and security. Extreme Networks is headquartered in San Jose, CA and has more than 12,000 customers in over 80 countries. For more information, visit the company's website at <a href="http://www.extremenetworks.com">http://www.extremenetworks.com</a>.

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to the features, performance, and benefits of Extreme Networks products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors that could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks that are on file with the Securities and Exchange Commission. <a href="http://www.sec.gov">http://www.sec.gov</a>.

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