![Extreme logo]

April 26, 2016

Concurrency Selects Extreme Networks to Improve Network Efficiency and Productivity

Extreme's robust wireless network delivers reliable access to Concurrency's growing mobile workforce

SAN JOSE, Calif., April 26, 2016 /PRNewswire/ -- Extreme Networks, Inc. (NASDAQ: EXTR) today announced that Concurrency, an IT consulting agency and Microsoft's largest partner in the Midwest, selected Extreme's software-driven wired and wireless solutions to support BYOD and improve network security and performance among its three locations. Concurrency selected Extreme's robust networking portfolio, which encompasses wired and wireless, as well as sought after SDN capabilities that Concurrency needed to deploy a secure, high-speed network.

Due to Concurrency's growing mobile workforce, the need for reliable network access on-the-go was a rising concern. With Extreme's software-driven networking solutions, Concurrency was able to analyze both wired and wireless traffic, enabling the small IT team to resolve network issues in real time. After deploying ExtremeWireless™, ExtremeSwitching™, ExtremeManagement™ and ExtremeControl™, Concurrency was able to improve the quality and management of its network. Almost immediately, the IT team noticed a faster network and improved call quality.

Key Facts

- Extreme's solutions easily integrated with Skype for Business, simplifying communication across multiple platforms. Employees could make conference calls in the office or remotely without worrying about calls dropping.
- Extreme was live on the ground with Concurrency and had the network up and running by the fourth day of the week-long implementation. Extreme also offered classes to teach Concurrency's IT team how to use the network.
- The IT team was able to grow on the server side and address network issues in real time. Extreme's solution also reports on the bandwidth and different drops of data, so IT can pinpoint a switch that needs adjusting without reconfiguring the whole network.

Executive Perspectives

Jim Savage, President, Concurrency
"Our success revolves around the ability to easily communicate with our clients, as well as with one another. When the wireless network is lacking, every employee feels the effects. In deploying a new solution, we needed a network that was rock-solid in terms of providing extra bandwidth and stability for the system. Extreme not only offered wired and wireless, but also software-defined networking capabilities that enabled our IT team to deliver quick support behind the scenes."

Michael Steineke, Practice Lead and Enterprise Architect, Concurrency
"In addition to redesigning our network infrastructure, we wanted a solution that could adapt to new technologies and incorporate them into its products. We chose to work with Extreme because of its SDN offering and ability to maintain quality of service for Skype for Business over wireless. The best networking systems are the ones that work so well, you don't even know they're there. That was our goal in implementing a new solution and that's what we achieved with Extreme."

Dan Dulac, Vice President of Solutions, Extreme Networks
"Extreme strives to deliver solutions that streamline the way IT teams interact with the network. Concurrency needed to simplify communication across multiple platforms to help provide employees with a consistent connectivity experience across devices and locations. Concurrency has been recognized repeatedly for its growth and performance as well as its workplace

culture, and we look forward to continuing our work with them."

Additional Resources

- ExtremeWireless [Product Page](#)
- ExtremeControl [Product Page](#)
- ExtremeManagement [Product Page](#)
- ExtremeSwitching [Product Page](#)
- Concurrency [Case Study](#)
- Connect with Extreme via [Twitter](#), [Facebook](#), [YouTube](#), [LinkedIn](#) and [Google+](#)

About Extreme Networks
Extreme Networks, Inc. (EXTR) delivers software-driven networking solutions that help IT departments everywhere deliver the ultimate business outcome: stronger connections with customers, partners and employees. Wired to wireless, desktop to datacenter, we go to extreme measures for our 20,000-plus customers in more than 80 countries, delivering 100% insourced support to organizations large and small, including some of the world's leading names in business, education, government, healthcare, manufacturing and hospitality. Founded in 1996, Extreme is headquartered in San Jose, California. For more information, visit Extreme's website or call 1-888-257-3000.

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