



## **Extreme Networks and Motorola Address Smart Connectivity for Wired and Wireless Networking**

### **Key Technology Relationship to Provide Secure, Fast 802.11n at the Network Edge; Offers Comprehensive Portfolio for Unified Wired/Wireless Solutions**

SANTA CLARA, CA and SCHAUMBURG, IL, Oct 21, 2009 (MARKETWIRE via COMTEX News Network) -- Extreme Networks, Inc. (NASDAQ: EXTR) and the Enterprise Mobility Solutions business unit of Motorola, Inc. (NYSE: MOT) today announced that the companies have established a relationship to deliver a highly scalable unified network edge combining wired and wireless LAN (WLAN) networks that underpin mobile data and converged communications. An OEM agreement enables the companies to develop, market and support high-performance, secure, resilient and intelligent WLANs.

Extreme Networks is developing integrated wired and wireless network solutions with Motorola's technology providing customers with a unified network that is predictable, fast and features the highest integrity. Working together and with certified sales and integration partners globally, the companies will deliver wired and WLAN infrastructure including WLAN controllers, network management tools and high-performance wireless access points (APs) that will enable next-generation mobility applications.

"Wireless is a critical part of the connected enterprise and Motorola's innovative WLAN solutions, combined with its size and experience delivering smart connectivity to enterprises, make our relationship an essential one for customers," said Paul Hooper, vice president and general manager for the Volume Products Group for Extreme Networks. "The close alignment of our goals speaks to the broad and exciting vision for high-performance, Internet-connected data and communications in every business setting."

IEEE's 802.11n standard was recently ratified, allowing for greater speeds, performance and user density to support high density VoIP sessions, high-definition video conferences, and the seamless use of faster connections for business applications at the edge, via a wired or wireless port.

Motorola's WLAN technology leads the industry with its time-proven resiliency, gap-free security, pervasive management, remote monitoring and policy enforcement, which substantially reduce network deployment and maintenance costs, and ensures the availability of wireless connectivity in every corner of the enterprise.

"The agreement between Motorola and Extreme Networks provides organizations with the opportunity to create the wired and wireless network of choice bringing high-performance connectivity and the benefits of mobility through our innovative wireless LAN solutions," said Bob Sanders, vice president and general manager for Wireless Network Solutions, Motorola Enterprise Mobility Solutions.

"Motorola has a legacy of delivering innovative mobility solutions providing businesses with tremendous flexibility in architecting their networks," said Sujai Hajela, vice president and general manager for Enterprise WLAN, Motorola Enterprise Mobility Solutions. "By teaming with Extreme Networks we see a strong opportunity to deliver wired-wireless converged edge solutions that can help customers achieve a mobile edge."

#### **Extreme Networks WLAN Solutions:**

With the relationship, Extreme Networks today launches its new portfolio of wireless LAN solutions based on Motorola's Enterprise Wireless LAN solutions that are available this quarter. The new Summit(R) WM3000 family of scalable WLAN controllers features integrated security and supports mobility applications, providing customers with WLAN solutions for their differing stages of growth.

Extreme Networks complete portfolio of resilient WLAN components includes 802.11n APs that offer reliable wireless coverage and high capacity for demanding applications and communications. Additionally, Extreme Networks Wireless Management Suite simplifies management of wireless network and services for network administrators.

Extreme Networks and Motorola are also working together on a unified wired and wireless LAN solution that integrates Motorola's WLAN-controller function with Extreme Networks award-winning portfolio of Ethernet LAN switches. In addition to accelerating network performance with the adoption of 802.11n, Extreme Networks WLAN solutions enable common security and management policies across both wired and wireless LANs in the enterprise.

Motorola is recognized as a leader in Gartner's Magic Quadrant for enterprise wireless LAN and has received numerous

industry accolades for its robust and secure mobility solutions.

Extreme Networks, Inc.

Extreme Networks provides converged Ethernet networks that support data, voice and video for enterprises and service providers. The company's network solutions feature high-performance and high availability switching that deliver insight and control enabling customers to solve their real-world business communications challenges. Operating in more than 50 countries, Extreme Networks provides wired and wireless secure LANs, data center infrastructure and Service Provider Ethernet transport solutions that are complemented by global, 24x7 service and support. For more information, visit:

<http://www.extremenetworks.com>

About Motorola

Motorola is known around the world for innovation in communications and is focused on advancing the way the world connects. From broadband communications infrastructure, enterprise mobility and public safety solutions to high-definition video and mobile devices, Motorola is leading the next wave of innovations that enable people, enterprises and governments to be more connected and more mobile. Motorola (NYSE: MOT) had sales of US \$30.1 billion in 2008. For more information, please visit [www.motorola.com](http://www.motorola.com).

This announcement contains forward-looking statements that involve risks and uncertainties, including statements regarding joint offerings and interoperability. Actual results could differ materially from those projected in the forward-looking statements as a result of certain risk factors, including, but not limited to: fluctuations in demand for the Company's products and services; a highly competitive business environment for network switching equipment; its effectiveness in controlling expenses, the possibility that the Company might experience delays in the development of new technology and products; customer response to its new technology and products; the timing of any recovery in the global economy; risks related to pending or future litigation, and a dependency on third parties for certain components and for the manufacturing of the Company's products. The Company undertakes no obligation to update the forward-looking information in this release. More information about potential factors that could affect the Company's business and financial results is included in its filings with the Securities and Exchange Commission, including, without limitation, under the captions: "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Risk Factors."

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