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## **Extreme Networks and Blue Door Networks Help DataChambers Expand Data Hosting and Cloud Services**

SAN JOSE, Calif., Aug. 11, 2014 /PRNewswire/ -- [Extreme Networks, Inc.](#) (Nasdaq: EXTR), today announced that by working with platinum channel partner program member Blue Door Networks, the companies have teamed up to provide the complete mix of products, infrastructure design and product fulfillment services to managed services provider DataChambers so that it can effectively upgrade and expand its customer offerings and reinforce its network for scale and reliability.



Based just outside of the Nation's Capital, Blue Door Networks is a Veteran-owned, communications and information technology (IT) company that maintains a complete portfolio of technology products that it combines into beneficial solutions for enterprises and hosting service companies alike.

DataChambers, based in North Carolina, operates multiple dedicated data centers from which it provides IT management services and business continuity solutions to end customers throughout the United States. Most recently, the company has expanded its network using Extreme Networks® switches and created a split design to physically separate its growing network that has resulted in better scalability and management, while eliminating complexity of logically segmented networks. To DataChambers' customers, this means higher resiliency and responsiveness of their data and applications, keeping them ready and available as they are needed.

The Extreme Networks data center solution for DataChambers features intelligent 1GbE Top of Rack switches with support of Layer 2/3 services to support a highly resilient and responsive network connecting thousands of servers. DataChambers utilizes Extreme Networks' BlackDiamond® 8800 and Summit® X480 and X460 TOR switches to support virtualization and converged storage.

"We have had a multi-year relationship with Extreme Networks and Blue Door Networks because we get both expertise and excellent value," said Nicholas Kottyan, CEO of DataChambers. "As our services grow and take on new dimensions to address the expanding connectivity needs of our customers, we know we will be ready with products and services from Extreme Networks and Blue Door Networks."

Founded in 2011, Blue Door Networks is focused on bringing world class technology solutions to the Enterprise and federal government. With a foundation of employees with over four hundred fifty years of combined experience in the information technology industry, Blue Door Networks' focus is not as a "reseller" but as a solutions provider. Blue Door Networks has an in-depth understanding of today's telecommunications challenges of both service provider and enterprise customers.

### **About DataChambers**

DataChambers, headquartered in Winston-Salem, N.C., is a North State Communications company specializing in information technology services. We offer a full range of management and monitoring services, colocation and cloud solutions, and backup and recovery options. DataChambers is SSAE 16 Type II audited and meets rigorous national standards for safeguarding client systems and data. For more information, visit [www.datachambers.com](http://www.datachambers.com).

### **About Blue Door Networks, LLC**

Headquartered in Herndon, VA, Blue Door Networks, LLC is a Veteran owned, communications and information technology (IT) company focused on delivering and supporting best in class solutions for enterprises and the federal government. Our unique combination of flexibility, experienced professionals, industry leading partners and products, a national services and support team, and a focus on the long term, allows us to deliver value at every point throughout the customer experience. The company leverages strong technology and business resources through a flexible, collaborative engagement model to design and build solutions that are open, cost effective, and precisely aligned with each customer's need. Blue Door Networks is focused on providing Advanced Networking, Unified Communications, and Cloud Technologies. Information on Blue Door

Networks, LLC can be found at [www.bluedoornetworks.com](http://www.bluedoornetworks.com).

## **About Extreme Networks**

Extreme Networks, Inc. (NASDAQ: EXTR) is setting a new standard for superior customer experience by delivering network-powered innovation and market leading service and support. The company delivers high-performance switching and routing products for data center and core-to-edge networks, wired/wireless LAN access, and unified network management and control. Our award-winning solutions include software-defined networking (SDN), cloud and high-density Wi-Fi, BYOD and enterprise mobility, identity access management and security. Extreme Networks is headquartered in San Jose, CA and has more than 12,000 customers in over 80 countries. For more information, visit the company's website at <http://www.extremenetworks.com>.

Extreme Networks, the Extreme Networks logo, BlackDiamond and Summit are either trademarks or registered trademarks of Extreme Networks, Inc. in the United States and/or other countries. All other names are the property of their respective owners.

Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to the features, performance, and benefits of Extreme Networks products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors that could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks that are on file with the Securities and Exchange Commission. <http://www.sec.gov>.

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