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Extreme Networks Appoints Bob Gault as Vice President of Global Channels and Partners

Proven leader to drive growth as Extreme Networks positions its channel partners and customers for the cloud

SAN JOSE, Calif., Dec. 16, 2014 /PRNewswire/ -- [Extreme Networks](#), Inc. (NASDAQ: EXTR), a leader in high performance networking, today announced the appointment of Bob Gault to the position of vice president of global channels and partners. Gault will build Extreme's channel partner program into a core element of its growth and innovation strategy. He will implement programs that help channel partners capture emerging profit pools and new revenue streams as Extreme Networks solutions are positioned as the 'on-ramp' to the cloud.



Gault's appointment follows the transition of Theresa Caragol into the role of vice president of strategic sales initiatives for Extreme, where she will continue to support Extreme's Customers and Channel Partner-first commitment and sales efforts. Gault leads a global ecosystem of 2,500 channel partners backed by Extreme Networks' channel and sales organizations, innovative product portfolio and award-winning service and support.

"Extreme has achieved a tremendous position with its channel partners during the past two years under Theresa's leadership, having successfully integrated the channel programs of two companies into a strong global channel partner ecosystem," said Jeff White, chief revenue officer for Extreme Networks. "With his unique skills and experience, Bob will further build our channel program into a strategic asset for Extreme Networks and our partners to achieve growth."

"I am excited to join Extreme Networks. Our commitment to partner profitability and innovation will be second-to-none. We will maintain a relentless focus on delivering wired and wireless networking, analytics and software solutions that will provide a world-class partner and customer experience".

Gault has devoted more than 26 years to the channel with experience in sales and marketing with solution service providers. He was most recently vice president of Cisco's Cloud and Managed Services Partner Organization where he drove the worldwide go-to-market strategy, recruited channel partners across the ecosystem, focused on field sales enablement and profitability by helping channel partners monetize their investments while accelerating the adoption of cloud and managed services into the market.

About Extreme Networks

Extreme Networks, Inc. (EXTR) is setting a new standard for superior customer experience by delivering network-powered innovation and market leading service and support. The company delivers high-performance switching and routing products for data center and core-to-edge networks, wired/wireless LAN access, and unified network management and control. Our award-winning solutions include software-defined networking (SDN), cloud and high-density Wi-Fi, BYOD and enterprise mobility, identity access management and security. Extreme Networks is headquartered in San Jose, CA and has more than 12,000 customers in over 80 countries. For more information, visit the company's website at <http://www.extremenetworks.com>.

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to the features, performance, and benefits of Extreme Networks products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors that could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks that are on file with the Securities and Exchange Commission. <http://www.sec.gov>.

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