

## Extreme Networks Appoints Gary Newbold as Vice President of Asia-Pacific Sales

## Veteran sales leader locates to Singapore to enrich the experience of customers and address growth opportunities in Asia's emerging countries

SINGAPORE, Aug. 9, 2013 /PRNewswire/ -- Extreme Networks, Inc. (Nasdaq: EXTR), a leader in high performance networking from campus to data centers, today announced the appointment Gary Newbold as Vice President of Sales for Asia-Pacific. Based in Singapore, Newbold will oversee the entire region highlighted by China, Korea, Australia, Japan, and India.

Newbold is an experienced sales leader with a track record of success in the network market, having joined Extreme Networks from 3COM in 2009. Newbold assumes his new role as Extreme Networks kicks-off its **Asia-Pacific Channel Partner conference**, the week of August 12<sup>th</sup> in Ho Chi Minh City, Vietnam. Hundreds of partners will attend the event to enrich their experience and be addressed by executive leadership, including Newbold, Extreme Networks' CEO Chuck Berger and Nancy Shemwell, EVP of Global Sales.

Commented Shemwell: "Gary's appointment is a big step for Asia-Pacific, as he has demonstrated consistent results and achieved excellent levels of customer satisfaction for the UK, where tremendous achievements came in growing Extreme's presence both with the channel (CRN UK named <a href="Extreme Channel "Vendor of the Year" for 2012">Extreme Channel "Vendor of the Year" for 2012</a>) and our customers from education, retail, healthcare, and various service providers and Internet Exchange Connection points (IXCs) including <a href="LINX of London.">LINX of London</a>."

## **About Extreme Networks**

Extreme Networks is a leader in high performance Ethernet switching for cloud, data center and mobile networks. Based in San Jose, CA, Extreme Networks has more than 6,000 customers in more than 50 countries. For more information, visit the company's website at <a href="http://www.extremenetworks.com">http://www.extremenetworks.com</a>

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to features, performance, benefits, and integration of the products or the combined solution are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission (http://www.sec.gov).

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