![Extreme logo](Extreme® Connect Beyond the Network)

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Extreme Networks Provides Reliable Connectivity for a Growing Number of Community Colleges

End-to-End Networking Solutions Help Smaller Higher Education IT Departments Save Budget While Meeting Students' Digital Learning Needs

SAN JOSE, Calif., Jan. 18, 2017 /PRNewswire/ -- Extreme Networks, Inc. (NASDAQ: EXTR) today announced that its software-driven networking solutions continue to support a growing number of community colleges worldwide in providing high-density, reliable network connectivity for students, faculty and staff, despite a reduction in the size of IT departments. Based on a 2015 Campus Computing Survey, community colleges have on average 890 students per one IT person, an overwhelmingly higher ratio of students to IT support compared to other higher education institutions. With Extreme's software-driven networking solutions, community colleges are able to cut costs, make network management easier, and support mobility, personalized learning and other technology-driven initiatives campus-wide.

Over the past year, Extreme has achieved steady growth in acquiring new community college customers worldwide, contributing to its overall higher education vertical business success. Recent community college wins include Alabama Southern Community College, Halifax Community College, College of the Canyons and Southern Union State Community College.

Executive Perspectives

Jonathan Kidwell, Director of Education, Extreme Networks
"Tight budgets and limited IT personnel require community colleges to do more with less while offering the latest technology that will support today's digital classrooms. With high-performing end-to-end networking solutions, students, faculty and staff win with reliable connectivity that does not hinder learning. We look forward to continuing to expand our partnerships with community colleges around the world in deploying leading solutions that will improve campus learning environments."

Will Booker, IT Director, Alabama Southern Community College
"By replacing Cisco switches with Extreme Networks, we've been able to provide ample bandwidth for our expanding BYOD landscape due to recent campus growth. Additionally, ExtremeManagement™ has helped Alabama Southern cut costs by making network management easier and more efficient from one centralized location for our small IT staff. We're able to meet our end users' needs and nothing can beat Extreme's price and performance."

Jerry Thompson, Network Manager, Halifax Community College
"Leveraging Extreme Networks' superior customer support services and switch product line, I've been able to easily manage network activity independently for over 1,500 students. We can't afford network downtime and the simplicity and reliability of Extreme's solutions has eliminated network issues for the college. With Extreme, we know the network will always work."

James Temple, Vice President of Technology, College of the Canyons
"Due to the reliability of ExtremeSwitching™, our small network staff is not forced to spend valuable time managing network issues. Extreme Networks' products outperform other vendors and allow us to move beyond troubleshooting. We've now been able to focus on developing innovative ways to improve the learning experience for our students and embrace new technology trends."

Cheryl Jordan, Director of MIS, Southern Union State Community College
"The installation of ExtremeWireless™ has made the network faster, allowing access anywhere at any time across our four campuses. This has satisfied the needs of students and faculty, especially in Southern Union's Health Sciences department

where testing is critical for the students' success. With Extreme Networks, the wireless network is no longer a hassle and we look forward to continuing our partnership with them."

Additional Resources

- ExtremeWireless™ Product Page
- ExtremeSwitching™ Product Page
- ExtremeManagement™ Product Page
- Extreme Networks Higher Education Solutions
- Connect with Extreme via Twitter, Facebook, YouTube, LinkedIn and Google+

Forward Looking Statements:
Statements in this release, including those concerning the Company's partnerships with Alabama Southern Community College, Halifax Community College, College of the Canyons and Southern Union Community College, the relationship's potential for optimizing visibility and control on the campus networks, and the ability to measure cost savings, performance, mobility, personalized learning and other technology-driven initiatives campus-wide, in areas of critical business functions and event management are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date of this release. Actual results or events could differ materially from those anticipated in those forward-looking statements as a result of certain factors, including: the effectiveness of our solutions as compared with our customers' needs; a highly competitive business environment for network switching and software equipment; the possibility that we might experience delays in the development or introduction of new technology and products; customer response to our new technology and products; and a dependency on third parties for certain components and for the manufacturing of our products.

More information about potential factors that could affect the Company's business and financial results is included in the Company's filings with the Securities and Exchange Commission, including, without limitation, under the captions: "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Risk Factors". Except as required under the U.S. federal securities laws and the rules and regulations of the U.S. Securities and Exchange Commission, Extreme Networks disclaims any obligation to update any forward-looking statements after the date of this release, whether as a result of new information, future events, developments, changes in assumptions or otherwise.

About Extreme Networks
Extreme Networks, Inc. (EXTR) delivers software-driven networking solutions that help IT departments everywhere deliver the ultimate business outcome: stronger connections with customers, partners and employees. Wired to wireless, desktop to data center, on premise or through the cloud, we go to extreme measures for our customers in more than 80 countries, delivering 100% insourced call-in technical support to organizations large and small, including some of the world's leading names in business, education, government, healthcare, manufacturing and hospitality. Founded in 1996, Extreme is headquartered in San Jose, California. For more information, visit Extreme's website or call 1-888-257-3000.

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