Extreme Networks Partners with Nimsoft to Provide Cloud Monitoring Solution

Cloud monitoring capabilities help customers smooth performance and meet SLAs

SANTA CLARA, Calif., March 21, 2011 /PRNewswire/ -- Extreme Networks, Inc., (Nasdaq: EXTR) today announced that it has partnered with cloud performance management leader Nimsoft to better address managed hosting and cloud service providers who need to monitor and optimize their hosting connections and environments.

Extreme Networks has leveraged its automated and open network architecture, based on its ExtremeXOS® operating system to integrate with the Nimsoft Monitoring Solution (NMS), and offer real-time visibility of the network to its customers with NMS dashboards and reports.

Modern IT means that services and applications are in motion, delivered with virtualized, always-on cloud networks. By working with Nimsoft, Extreme Networks can offer its customers, including managed hosting companies and cloud service providers, the ability to monitor and optimize their network platform supporting cloud services with a scalable virtualized network and the proven Nimsoft Monitoring Solution, which has been installed with more than 1,000 customers.

"Customers are increasingly looking for hosted solutions that can provide adaptable scalability, improved cost-effectiveness, and rock-solid reliability," said Gary Read, Nimsoft CEO. "The combination of Extreme Networks' cloud-based networking solutions and NMS uniquely fulfill this market demand by providing customers with both high-value cloud infrastructure and high-value visibility into that infrastructure."

"Multi-tenant cloud-based environments are becoming more complex as service providers continue to grow exponentially," said Kevin Ryan, director of data center marketing for Extreme Networks. "The need to have management tool-based visibility into the network is key to helping ensure optimized performance and service level agreement (SLA) compliance. Nimsoft has proven to be an innovator and market leader in the emerging Managed Hosting and Cloud market places and is an ideal ecosystem partner to deliver cloud solutions to the marketplace."

Extreme Networks high-performance data center solutions, the BlackDiamond® and Summit® switches running the ExtremeXOS operating system, are well suited to deliver high- performance cloud-based networking infrastructure. With advanced data center features including XNV™ and Direct Attach™, the company has helped lead integration across multi-vendor virtualized environments in Managed Hosting, Cloud and Enterprise environments.

About Extreme Networks, Inc.

Extreme Networks delivers networks for the mobile world. The company's open network solutions enable a seamless user experience providing a platform for improved business agility. From the converged mobile edge of enterprises to virtualized clouds, and from data centers to global carrier networks that backhaul mobile traffic, Extreme Networks' extensible services architecture, sets a foundation for mobility, identity awareness and faster performance to empower people and machines to connect and move seamlessly. Extreme Networks is headquartered in Santa Clara, California, with offices in more than 50 countries worldwide. For more information, visit: www.extremenetworks.com

About Nimsoft

Nimsoft provides Unified Monitoring solutions for virtualized data centers, hosted and managed services, cloud platforms, and SaaS resources. The Nimsoft Unified Monitoring architecture virtually eliminates the need to deploy a new monitoring solution for outsourced services, public or private clouds, or SaaS implementations. Over 1000 customers use Nimsoft Unified Monitoring solutions, including hundreds of leading hosting, cloud and managed service providers such as 1&1, BlueLock, CDW, Hitachi, QTS, SoftLayer and Troubadour. For more information, visit www.nimsoft.com or to see Nimsoft Unified Monitoring in action, visit the Nimsoft public portal at www.unifiedmonitoring.com.

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to features and benefits of Extreme Networks products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only

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