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Extreme Networks Channel Leaders Theresa Caragol and Sandra Glaser Cheek Recognized by CRN as 2013 'Women of the Channel'

SANTA CLARA, Calif., June 18, 2013 /PRNewswire/ -- Extreme Networks, Inc. (Nasdaq: EXTR) today announced that a pair of its channel leadership executives, [Theresa Caragol, vice president of Global Channels](#), and [Sandra Glaser Cheek, senior director, Global Partner Programs and Enablement](#), have been named to CRN's [2013 Women of the Channel](#) list by UBM Tech Channel.

CRN's prestigious annual list acknowledges the top female executives responsible for driving channel sales and growth within in their organization over the past year while maintaining a significant influence throughout the IT industry. Theresa was also recognized as a [Power 100 Woman of the Channel](#), the [second consecutive year](#) she has received this distinction.

"Theresa and Sandra exemplify Extreme Networks dedication to helping enable our channel partners to profitably grow their businesses," said Nancy Shemwell, EVP Global Sales at Extreme Networks. "Their results-oriented approach and deep knowledge of channel sales, marketing and business operations has helped us pursue new partnerships globally while adding value to existing partners around the world through strategic and innovative initiatives."

Theresa Caragol has nearly two decades of experience serving the IT channel at major technology organizations including Nortel and Ciena. Since joining Extreme Networks, she has spearheaded key partner initiatives for the company, including the [Global Partner Advisory Council](#), participation in [US Ignite](#), and the [Network Liberation Truck Tour](#), a technology showcase that brings Extreme Networks data center and cloud switching solutions to the local headquarters of partners across the country.

In her role as senior director of Global Partner Programs and Enablement, Sandra Cheek directs the development, implementation and alignment of global partner sales enablement and marketing programs. In her first year with the company, Sandra and her global channel team unified over twenty partner programs and launched a new global partner program that engages, enables and rewards partners for their unique value.

"CRN's recognition validates how Extreme Networks has evolved its partner program to continually grow and help drive opportunities for our channel partners using the IT industry's network switching solutions of choice," said Sandra. "We will continue to enhance our programs, to further enable our partners to deliver the best solutions to solve complex networking problems."

As a result of the efforts of Theresa and Sandra over the past year, Extreme Networks has received numerous accolades for its work in the IT Channel. In March, Extreme Networks was awarded a [5-Star Partner rating in CRN's 2013 Partner Program Guide](#). In 2012, the company's flagship Data Center switch, the BlackDiamond X8, earned Extreme Networks [CRN's 2012 Tech Innovator of the Year](#) Award. *CRN UK* also recognized the company as its 2012 [Networking Vendor of the Year](#) for its commitment and specialized work with its valued channel partners and distributors.

"We honor and congratulate this list of influential women who are dedicated to supporting the mission of the channel," said Robert Faletra, CEO, UBM Tech Channel. "For years, we have identified and celebrated the women who have made an indelible mark on the technology industry through unmatched innovation and razor focus on meeting the needs of the IT channel community."

The *CRN* special feature of the Women of the Channel and Power 100 is available online [here](#).

About Extreme Networks, Inc.

Extreme Networks is a technology leader in high-performance Ethernet switching for cloud, data center and mobile networks. Based in Santa Clara, CA, Extreme Networks has more than 6,000 customers in more than 50 countries. For more information, visit <http://www.extremenetworks.com>

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to products and product features, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and

actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission. <http://www.sec.gov>

About UBM Tech Channel

[UBM Tech Channel](http://www.ubmchannel.com), a UBM company is the premier provider of IT channel-focused events, media, research, consulting, and sales and marketing services. With more than 30 years of experience and engagement, UBM Tech Channel has the unmatched channel expertise to execute integrated solutions for technology executives, managing partner recruitment, enablement and go-to-market strategy in order to accelerate technology sales. To learn more about UBM Tech Channel, visit: www.ubmchannel.com.

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