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## **Extreme Networks and Blue Door Networks Provide a State-of-the-Art Data Infrastructure to Orlando's Dr. Phillips Center for the Performing Arts**

**Blue Door Networks, one of the nation's fastest growing technology providers, has implemented an Extreme Networks' Ethernet infrastructure solution enabling the latest theatric technologies**

SAN JOSE, Calif., Feb. 3, 2015 /PRNewswire/ -- Extreme Networks, Inc. (NASDAQ: EXTR), a leader in high performance networking, and its solution partner Blue Door Networks today announced delivery of a state-of-the-art converged network for the newly constructed 250,000 square foot Dr. Phillips Center for the Performing Arts in downtown Orlando.



"The installed state-of-the-art infrastructure powers voice, video, and data connectivity supporting the Dr. Phillips Center's digital signage, IPTV, performance audio and video, and VoIP solutions," said Bruno Sousa, Dr. Phillips Center vice president of technology systems. "The arts center enjoys a high quality, resilient network for the staff while also enabling an enhanced guest experience."

The converged network features Extreme's Summit<sup>®</sup> family of stackable fixed switches and was installed and is supported by Blue Door Networks, a Veteran-owned, communications and information technology (IT) company that maintains a complete portfolio of technology products and solutions for enterprises and performing arts centers alike. The network deployment, implemented in November, addresses core and edge networking requirements with a uniform solution that consists of Extreme Networks' Summit<sup>®</sup> X670 core switches and Summit X460 edge switches. The resulting solution provides a converged platform for mission-critical voice, video and multimedia services.

Extreme Networks' [NetSight network management platform](#) allows for a single pane of glass configuration and administration, which optimizes the efficiency of network operations and reduces the total cost of ownership. The network also uses differentiated Quality of Service (QoS) to help ensure end-to-end continuity for latency-sensitive applications.

"We are delighted to be supporting the Dr. Phillips Center for the Performing Arts and the continuing transformation of Orlando and Central Florida," said Mike Seaton, president, Blue Door Networks. "This project epitomizes what can be accomplished when a community focuses their efforts on partnership and collaboration. The Dr. Phillips Center is a world-class destination and the Extreme Networks infrastructure deployed delivers the capabilities required by today's high triple play demands and tomorrow's proliferation of applications, which will further engage the guests at all shows and events."

"Working with Blue Door Networks, Extreme Networks delivers the right combination of expertise and technology to solve the problems of the largest venues and other challenging environments," said Derek Granath, senior director of product management for Extreme Networks. "We are proud to be vendor of choice for the new network infrastructure serving the impressive Dr. Phillips Center in Orlando."

Founded in 2011, Blue Door Networks is focused on designing and delivering effective technology solutions to its customers. With a foundation of employees with extensive experience in the information technology industry, Blue Door's focus is not simply a "reseller" but an important solutions provider to its customers.

### **About the Dr. Phillips Center for the Performing Arts**

The Dr. Phillips Center for the Performing Arts is a non-profit 501(c)3 organization dedicated to developing and operating a new state-of-the-art performing arts center in downtown Orlando, Fla. Opening in November 2014, the performing arts center will begin to fulfill its vision of Arts For Every Life<sup>®</sup>; to be a gathering place for creativity and discovery; a vibrant urban destination where artists, audiences and students will come to experience, explore and learn. The two-block community space features the 2,700-seat Walt Disney Theater, 300-seat Alexis & Jim Pugh Theater, Seneff Arts Plaza, School of Arts, the DeVos Family Room, and other event rental spaces. The Dr. Phillips Center is a public-private collaboration with the City of Orlando,

Orange County, the State of Florida and generous donors. For more information please visit [www.drphillipscenter.org](http://www.drphillipscenter.org).

#### **About Blue Door Networks, LLC**

Headquartered in Herndon, VA, Blue Door Networks, LLC is a Veteran owned, communications and information technology (IT) company focused on delivering and supporting best in class solutions for enterprises. Our unique combination of flexibility, experienced professionals, industry leading partners and products, a national services and support team, and a focus on the long term, allows us to deliver value at every point throughout the customer experience. The company leverages strong technology and business resources through a flexible, collaborative engagement model to design and build solutions that are open, cost effective, and precisely aligned with each customer's need. Blue Door Networks is focused on providing Advanced Networking, Unified Communications and Cloud Technologies. Information on Blue Door Networks, LLC can be found at [www.bluedoornetworks.com](http://www.bluedoornetworks.com).

#### **About Extreme Networks**

Extreme Networks is setting a new standard for superior customer experience by delivering network-powered innovation and market leading service and support. The company delivers high-performance switching and routing products for data center and core-to-edge networks, wired/wireless LAN access, and unified network management and control. Our award-winning solutions include software-defined networking (SDN), cloud and high-density Wi-Fi, BYOD and enterprise mobility, identity access management and security. Extreme Networks is headquartered in San Jose, CA and has more than 12,000 customers in over 80 countries. For more information, visit the company's website at [www.extremenetworks.com](http://www.extremenetworks.com).

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to the features, performance, and benefits of Extreme Networks products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors that could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks that are on file with the Securities and Exchange Commission. <http://www.sec.gov>.

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