



EXTREME NETWORKS WELCOMES NATIONAL INTEGRATOR CROSS TELECOM AS AN ELITE, DIAMOND-LEVEL CHANNEL PARTNER

SANTA CLARA, Calif.; November 24, 2008 – Extreme Networks, Inc. (Nasdaq: [EXTR](#)), today announced that it is furthering its North American Channel Partner program by welcoming Cross Telecom, a national, end-to-end integrator of convergence solutions, advanced applications and data networks, as a national channel partner.

Cross Telecom will be an Extreme Networks Diamond-level partner, a level of commitment and rewards that enhances Cross Telecom's position to provide enterprises with comprehensive communication and network solutions emphasizing performance, reliability and value.

"Extreme Networks offers Cross Telecom an excellent partnership opportunity in that we work with a best-in-class network vendor while gaining strong margins and differentiation through the many benefits of its Channel program," said John Delozier, executive vice president of sales and marketing for Cross Telecom. "With Extreme Networks' complete portfolio of solutions we can meet our goal of providing compelling network convergence solutions for our customers while further extending our expertise in voice, video and data."

Cross Telecom is also a Platinum Avaya Business Partner specializing in advanced data and voice systems. The two companies assist a range of customers spanning federal government, healthcare and education verticals with their infrastructure needs.

"Considering Cross Telecom's extensive national presence, their long history working with Avaya and their proven track record for extensive professional services, Cross is a truly prized partner to welcome into our North American Channel Partner Program as an elite, Diamond-level partner," said Christopher Rajiah, director of North American Channels for Extreme Networks. "This gives our mutual customers a reliable advisor helping to solve their complex communication and network challenges."

Cross Telecom addresses a wide array of sophisticated business communication needs, from advanced messaging, to IP telephony infrastructure and integration of the underlying network as a single ecosystem. Extreme Networks portfolio of converged network solutions complement Cross Telecom's integration expertise and comprehensive approach, combining to create network infrastructures that leverage essential features, scale for business needs and promote integrated security.

Extreme Networks enhanced channel program provides its partners with increased benefits, including market development, education, and rewarding channel tiers that make doing business both simple and rewarding. More information can be found here: <http://www.extremenetworks.com/partners/channel-partners.aspx>

About Cross Telecom

Headquartered out of Bloomington, MN, Cross is an Avaya premier, National Platinum Business Partner and Business Partner of the Year award winner as well as a Cisco Silver Certified Partner. By providing a complete portfolio of Voice, Data, IP Telephony, Wireless, Professional Services, CrossNet Customer Services and Cross Learning Services, Cross has defined itself as a complete end-to-end integrator of converged technologies nationwide. Having one of the largest and most experienced technical teams within the industry, Cross delivers business transforming communications solutions that will create a distinct competitive advantage for our customers. For more information visit the Cross website: www.crosstelecom.com.

About Extreme Networks, Inc.

Extreme Networks provides converged Ethernet networks that support data, voice and video for enterprises and service providers. The company's network solutions feature high performance and high availability switching that deliver insight and control enabling customers to solve their real-world business communications challenges. Operating in more than 50 countries, Extreme Networks provides wired and wireless secure LANs, data center infrastructure and Service Provider Ethernet transport solutions that are complemented by global, 24x7 service and support. For more information, visit: www.extremenetworks.com.

Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to features, security, and performance of the products or the combined solution, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date of announcement. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments.

We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission (<http://www.sec.gov>).

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