![Extreme - Connect Beyond the Network]

December 5, 2016

Extreme Networks Equips FCC North America Manufacturing Facilities with Reliable Wi-Fi Connectivity

Extreme's Software-Driven Solutions Provide Reliable Coverage, Visibility and Control For The Company's 1,800 Employees Across Four 500,000 Square-Foot Manufacturing Facilities

SAN JOSE, Calif., Dec. 5, 2016 /PRNewswire/ -- Extreme Networks, Inc. (NASDAQ: EXTR) today announced that FCC North America, a clutch assembly manufacturer, selected Extreme's software-driven end-to-end networking solutions to power its wired and wireless infrastructure throughout the company's four manufacturing facilities. Purchasing the technology through Extreme's partner, Qubit Networks, FCC partnered with Extreme to replace its antiquated wired and wireless technology with updated and dependable network solutions. The combination of Extreme's high density wired and wireless technology with its management system supports the network's growing number of users and devices while also enabling the FCC networking team to easily troubleshoot and manage activity across the network.

FCC deployed ExtremeSwitching™, ExtremeWireless™, ExtremeControl™, ExtremeManagement™ and ExtremeAnalytics™ to deliver uninterrupted, unified wireless service throughout its facilities, enabling employees on the manufacturing floor to seamlessly input data into the company's systems. With its new, fully updated system, FCC can ensure appropriately distributed bandwidth and an improved experience for all employees, positioning its network infrastructure for future growth.

Key Facts

- **Enhanced Network Solution -** Extreme delivered an easy-to-use and managed wired and wireless network that now supports more than 1,800 FCC employees across four 500,000 square-foot facilities in the United States.
- **Full Extreme Product Portfolio -** FCC implemented a full Extreme solution which is utilized by every employee. The solution includes ExtremeAnalytics to provide understanding around user engagement, optimize application performance, and improve user experience from the executive offices to the manufacturing plant floor, and ExtremeWireless to power connectivity for every workstation from PC, to tablet, to laptop.
- **Updated Switching Controls -** FCC installed ExtremeSwitching for industry-specific features that provide a consistent end user experience across the network, improved network security and greater visibility when used in conjunction with the ExtremeControl Platform.
- **Integrated Management Platform -** ExtremeControl will be used to deliver an integrated management suite and increased visibility of the facility-wide wired and wireless network, and ExtremeManagement will manage the entire FCC network through a single, scalable interface.
- **Reliable Solutions Provider -** FCC purchased Extreme's solutions from Qubit Networks, which is based out of La Porte, Indiana, and focuses on the implementation and support of enterprise level technology solutions for businesses of all sizes.

Executive Perspectives

Todd Nicholson, VP Vertical Market Business Units, Extreme Networks
"Together with Qubit Networks, we've worked hard to deliver software-driven networking solutions with superior visibility and control to FCC that enable better employee experiences across the entire manufacturing floor. Extreme seamlessly addressed FCC's network requirements to provide pervasive connectivity to all 1,800 employees. FCC has continuously supported Extreme as we work to expand our solutions into the manufacturing industry, and we're proud that our software-driven solutions are able to empower them."

Michael Hunt, ERP Systems and IT Manager, FCC North America

"We work very closely with Qubit Networks, and value their choice in product offerings. Along with their dependable Wi-Fi solutions, Extreme Networks also has the repute with Qubit that we were looking for. We knew we needed a solution provider that is both reliable and could support us as a partner and Extreme quickly emerged as our top choice. Our software runs every aspect of our business and Extreme's products serve as an enabling infrastructure which we wouldn't be able to build or grow our business without."

Ryan Seaburg, CEO, Qubit Networks
"We are a very loyal vendor and we prefer to sell products that we will be able to support for years to come. Extreme Networks stood out to us as a company with core principles that align with our own, because they genuinely care about their customers. In order to be successful, FCC required a network infrastructure that was solid, easy to manage and highly visible to the team. Extreme has continued to provide reliable solutions that we are proud to resell to our customers."

Additional Resources

- ExtremeWireless™ Product Page
- ExtremeAnalytics™ Product Page
- ExtremeSwitching™ Product Page
- ExtremeManagement™ Product Page
- ExtremeControl™ Product Page
- Connect with Extreme via Twitter, Facebook, YouTube, LinkedIn and Google+

Forward Looking Statements:
Statements in this release, including those concerning the Company's partnership with FCC North America, the relationship's potential for optimizing visibility and control on FCC's network, FCC's employees' ability to input data into the company's systems, and the FCC's ability to measure network and application responses and improved experiences for employees in areas of critical business functions and event management are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date of this release. Actual results or events could differ materially from those anticipated in those forward-looking statements as a result of certain factors, including: the effectiveness of our solutions as compared with our customers' needs; a highly competitive business environment for network switching and software equipment; the possibility that we might experience delays in the development or introduction of new technology and products; customer response to our new technology and products; and a dependency on third parties for certain components and for the manufacturing of our products.

More information about potential factors that could affect the Company's business and financial results is included in the Company's filings with the Securities and Exchange Commission, including, without limitation, under the captions: "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Risk Factors". Except as required under the U.S. federal securities laws and the rules and regulations of the U.S. Securities and Exchange Commission, Extreme Networks disclaims any obligation to update any forward-looking statements after the date of this release, whether as a result of new information, future events, developments, changes in assumptions or otherwise.

About Extreme Networks

Extreme Networks, Inc. (EXTR) delivers software-driven networking solutions that help IT departments everywhere deliver the ultimate business outcome: stronger connections with customers, partners and employees. Wired to wireless, desktop to data center, on premise or through the cloud, we go to extreme measures for our 20,000-plus customers in more than 80 countries, delivering 100% insourced call-in technical support to organizations large and small, including some of the world's leading names in business, education, government, healthcare, manufacturing and hospitality. Founded in 1996, Extreme is headquartered in San Jose, California. For more information, visit Extreme's website or call 1-888-257-3000.

Extreme Networks, the Extreme Networks logo, ExtremeSwitching, ExtremeWireless, ExtremeAnalytics, ExtremeManagement, and ExtremeControl are either trademarks or registered trademarks of Extreme Networks, Inc. in the United States and/or other countries. Other trademarks are the property of their respective owners.

Logo - http://photos.prnewswire.com/prnh/20140602/93419

To view the original version on PR Newswire, visit:http://www.prnewswire.com/news-releases/extreme-networks-equips-fcc-north-america-manufacturing-facilities-with-reliable-wi-fi-connectivity-300372438.html

SOURCE Extreme Networks, Inc.