



Extreme Networks Recognizes North American Channel Partners With Announcement of 2010 Award Winners

Thirteen Channel Partners Awarded for Outstanding Performance and Commitment

SANTA CLARA, CA -- (MARKET WIRE) -- 11/24/10 -- Extreme Networks, Inc. (NASDAQ: EXTR) today announced the results of its annual North American Channel Partner awards for 2010, following its annual partner event held at The Lodge at Torrey Pines resort in La Jolla, California.

The following partners were recognized in 2010 for their continued commitment and business performance:

- Top Diamond Partner Revenue: Carousel Industries, Inc.
- Top Platinum Partner Revenue: Excalibur Integrated Systems, Inc.
- Top Gold Partner Revenue: Communications Innovators
- Top Partner Revenue Central America/Mexico Region : Netjer Networks
- Top Diamond Partner Contributor: High Point Networks
- Top Platinum Partner Contributor: Relational Technology Solutions
- Top Gold Partner Contributor: M&S Technologies
- Top Partner Contributor Central America/Mexico Region: AEC Electronica
- Top Distributor Revenue: Tech Data
- Top Technical Performance: Diamond Partner: Peak Uptime
- Top Technical Performance: Platinum Partner: Akibia, Inc.
- Top Technical Performance: Gold Partner: HisCall, Inc.
- Top Services Partner Revenue: Carousel Industries, Inc.

"Over the past several years Extreme Networks has taken large strides to deepen business relationships with their channel partners," said Bill Annino, Director of Converged Network Solutions at Carousel Industries, award winner for the top revenue for products and services in 2010. "Extreme Networks has also evolved its technology to anticipate and meet the key requirements of our customers' needs, from video and voice to virtualization. At Carousel, this is the kind of strategic approach we encourage with our vendor partners. I look forward to working with Extreme Networks as we continue growing our infrastructure solutions business."

"Serving a well-defined market consisting of state and local government is a true challenge that Extreme Networks helps us rise to meet every day," said Tom McDougall, president of High Point Networks in North Dakota. "As these customers seek more performance, reliability and overall value from their networks, we know we are well positioned to deliver it working with Extreme at our side and it is an honor to be named the Top Diamond Partner Contributor for 2010."

"The many successes of 2010 were delivered by the expertise, focus and well aligned competencies of our partner base, making for a very positive year for customers," said Rich Long, director of North American Channels for Extreme Networks. "We are extremely excited about where we are with our partner community, defined by loyalty and continued commitment to delivering the best networks."

As part of Extreme Networks' investment in its channel structure, the company introduced an enhancement to its Deal Registration Program in North America which increases partner protection for new business delivered. An increased partner coverage model was also deployed that features incremental Channel Account Managers and new channel management personnel nationally. Lastly, a new and automated online market development funds (MDF) tool was introduced to streamline the way these transactions are conducted while adding transparency to the partners' current levels of MDF accruals and spend.

The 2010 annual partner conference wrapped up a successful fiscal year for Extreme Networks' channel partner program in addition to the launch of [new network solutions](#), services and partner program enhancements. Extreme Networks offers its [channel partners](#) a superior vendor experience through its continued commitment and program innovations that address virtualization, convergence and mobility.

Extreme Networks

Extreme Networks provides converged Ethernet network infrastructures that support data, voice and video for enterprises and service providers. The company's network solutions feature high-performance, high-availability and scalable switching solutions that enable organizations to address real-world communications challenges and opportunities. Operating in more than 50

countries, Extreme Networks provides wired and wireless secure LANs, data center infrastructure and Service Provider Ethernet transport solutions that are complemented by global, 24x7 service and support. For more information, visit <http://www.extremenetworks.com>

Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to features and benefits of the enhanced channel program and Extreme Networks products are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission. <http://www.sec.gov>

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For more information, please contact:

Extreme Networks Public Relations

Greg Cross

408 579 3483

[Email Contact](#)

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