



Extreme Networks Addresses Evolving Enterprise Network Requirements with New Ethernet Access Switches

New EAS family delivers cost-effective and simplified connectivity for network access with PoE Plus and support for mobility

SANTA CLARA, Calif., July 19, 2011 /PRNewswire/ -- Extreme Networks, Inc. (Nasdaq: EXTR) today expanded its line of enterprise edge networking solutions with the launch of a new family of value-based Gigabit Ethernet fixed switching solutions. The company's Ethernet Access Switches (EAS) deliver cost effective Layer 2 connectivity for the access layer of the Enterprise network in environments where wired and [wireless devices](#) and users must co-exist.

IT managers face the challenge of dealing with the growth of network traffic, stemming from devices, users and applications, while containing their costs and minimizing disruption. They must have at their disposal a mix of both high end switches and cost optimized solutions that [meet all the requirements](#) of Layer 2 and Layer 3 switching, sold and supported from an enterprise-class vendor.

To help meet these needs, Extreme Networks has introduced the EAS family of Gigabit switches, available in both PoE Plus and non-PoE 24-port models, aimed at delivering versatility and cost effectiveness for network access. These purpose-built Layer 2 switches feature standards-based PoE Plus, Quality of Service and critical support for devices that require a wired connection such as VoIP phones, security cameras, and WLAN access points. At the access layer, traffic from the EAS family of switches and Extreme Networks AltitudeWireless LAN access points is forwarded to the advanced ExtremeXOS@edge, extending the benefits of sophisticated identity management for wired and wireless and complementing Extreme Networks end-to-end intelligence and automation portfolio.

"The market for Layer 2 has been the fastest Ethernet port/revenue growth segment over the last year, proving that today's connectivity needs require a broad and diverse range of products," said Alan Weckel, director of enterprise switching for the Dell'Oro Group. "By adding new lines of Layer 2 fixed switches to a vendor's portfolio, a vendor can address the need for cost-optimized access complementing its more sophisticated Enterprise edge and core network portfolios."

Pricing and Availability

The Extreme Networks EAS family of switches have an expected shipment date of July 2011. The 24 port non-PoE EAS-100 begins at U.S. list price \$995, while the 24 port PoE+ EAS-200 begins at U.S. list price \$1,995.

About Extreme Networks, Inc.

Extreme Networks delivers networks for the mobile world. The company's open network solutions enable a seamless user experience providing a platform for improved business agility. From the converged mobile edge of enterprises to virtualized clouds, and from data centers to global carrier networks that backhaul mobile traffic, Extreme Networks' extensible services architecture, sets a foundation for mobility, identity awareness and faster performance to empower people and machines to connect and move seamlessly. Extreme Networks is headquartered in Santa Clara, California, with offices in more than 50 countries worldwide. For more information, visit: <http://www.extremenetworks.com>

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to features and benefits of the products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission. <http://www.sec.gov>

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