Extreme Networks Launches Ethernet Switching Platforms at Interop 2017 to Support Multi-Rate High-Performance Enterprise Switched Networks

New ExtremeSwitching Products Address the Growing Demand for Flexible Data Rates across both Data Center and Campus Networks

SAN JOSE, Calif., May 16, 2017 /PRNewswire/ -- Enterprise switched networks continue to be driven by the increasing bandwidth demands of new access devices and technology. The Internet of Things (IOT), as well as new generations of wireless and storage devices, continue to shape the evolution of campus and data center switching. Extreme Networks, Inc. (NASDAQ: EXTR) today announced several leading-edge Ethernet switching platforms designed to enhance the value and to increase the flexible operations of customers' enterprise networks. The new ExtremeSwitching™ X870 Series offers customers high-density 100 gigabit (GB) fixed form switches, suited for top-of-rack and leaf-spine architectures, while the new ExtremeSwitching X620-16p and X460-G2 Ethernet multi-rate switches integrate the latest IEEE 802.3bz and NBASE-T Alliance multi-rate Ethernet standards to support 1GB, 2.5GB and 5GB data rates.

More than ever, customers are demanding flexibility from their switch solutions. In the network core, they want support for 10, 25, 40, 50 or 100GB data rates, as well as flexible port licensing options that enable a seamless transition from 40GB to 100GB. At the edge, they want 1, 2.5 and 5GB data rates for maximum flexibility and to future-proof their network. The introduction of Extreme's X870 Series, along with the X620-16p and X460-G2, further underscore Extreme's goal to provide its customers with software-driven networking solutions that address the full range of the enterprise edge-to-core infrastructure. Each series works in tandem with ExtremeWireless™, ExtremeControl, ExtremeAnalytics™ and ExtremeManagement™ so that customers can extend and better manage their networks.

Key Facts:

- **High-Density, High-Performance Data Center Switching** - The X870 Series offers high-density 100GB fixed form switches suited for top-of-rack and leaf-spine architectures.
- **Flexible Migration from 10GB to 100GB** - The X870 Series port licensing allows customers to pay as they grow, lowering the upfront expense of a 100 GB investment by enabling migration from 10GB to 25, 40, 50 or 100GB as needed and at the customer's desired pace.
- **Multi-Rate Access to Support Next-Gen Devices -** Extreme's X620-16p and X460-G2 provide multi-rate 1, 2.5, 5 and 10GB bandwidth rates that flexibly accommodate the new and cascading demands of IOT devices, as well as the new generation of 802.11ac Wave 2 wireless access technology.

Extreme Networks will be demonstrating the X870 Series and the new Ethernet multi-rate switches at Interop 2017 in booth #201. In addition, Extreme is participating in a panel session, "Infrastructure 2025: What Will the Future Look Like," at 11:40 a.m. PT on Thursday, May 18 in Room #121.

Executive Perspectives

Dan Dulac, Vice President, Product Management & Solution Strategy, Extreme Networks
"The latest additions to our product portfolio work in tandem to provide customers with solutions to enhance the value and simplify the operations of their enterprise networks across campuses and overall data center operations. We are offering our channel partners new positioning opportunities, as they will be able to introduce the latest line of switches in the same manner as our current switching. We are also providing that extra incentive to entice new customers to consider Extreme as a partner."

Rob Parker, Vice President Network Infrastructure, Console Connect, Inc.
"It's crucial that we're providing our customers with the most advanced, flexible solutions, to meet their needs within our global interconnection of Console Connect nodes across the U.S., Canada, Europe, Asia, and the Middle East. With Extreme Networks X870 switch, we are pleased to provide our customers with products that further streamline their existing infrastructure, offering them a competitive advantage in the marketplace to connect to business critical applications, cloud providers, data center interconnects and other enterprises."

Brad Casemore, Research Director, IDC
"The forces associated with digital transformation are not only impacting the datacenter network, but they're also challenging organizations to maintain greater data speeds across their enterprise networks. As organizations continue to invest in Internet of Things, Big Data and the cloud as a whole, it's inevitable that vendors will need to provide solutions that can not only simplify data operations, but also accelerate them so that datacenter performance can keep pace. The introduction of the X870 and multi-rate switch lines further demonstrate Extreme Networks' commitment to meeting its customers' evolving needs in datacenter and enterprise networking."

David Rudnick, CEO, PC Solutions and Integrations
"We're excited by the new opportunities that the introduction of Extreme Networks' newest switches will bring to the channel. As a long standing partner of Extreme, we look forward to continued collaboration to deliver industry-leading switch solutions that enable our customers to maximize their investment in the data center."

Martin Jones, Managing Director, LAN3
"With this announcement, Extreme Networks is offering a versatile line of switches to help customers and partners meet industry-standard technology demands. This new solution set will provide us with resilient and powerful tools that are optimized for data center and cloud environments, enabling us to differentiate and better position our company in the marketplace."

Wilhelm Langen, Managing Director at Bell Computer-Netzwerke GmbH
"We look forward to adding Extreme Networks' new Ethernet switching platforms to our datacenter solutions, especially with the increased support for different data rates and the X870 port licensing option. These features will help us better support our customers' needs for a scalable data center infrastructure - a requirement that's been compounded by the exponential amount of more data moving across networks today."

Amador Nájera Ruiz, Director de Operaciones at RETO Industrial
"We're excited to continue our partnership with Extreme Networks following the launch of their latest switching lines. We've had many requests for higher-end switching solutions that are both cost-effective and top-of-the-line quality, and it's clear that Extreme has responded with an effective solution that will benefit our customers."

Additional Resources

- Extreme Networks Interop Events Page
- ExtremeSwitching Product Page
- ExtremeSwitching X460-G2 Product Page
- ExtremeSwitching X870 Product Page
- ExtremeSwitching X620 Product Page
- ExtremeSwitching Webinar
- ExtremeManagement Product Page
- ExtremeWireless Product Page
- ExtremeAnalytics Product Page
- ExtremeControl Product Page
- Connect with Extreme via Twitter, Facebook, YouTube, LinkedIn and Google+

Forward Looking Statements:
Statements in this release, including those concerning the ExtremeSwitching X870 series and ExtremeSwitching X620-16p and X460-G2 Ethernet multi-rate switches, the ability to enhance the value, increase flexible operations and enable customers to extend and better manage their enterprise networks, in areas of critical business functions are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date of this release. Actual results or events could differ materially from those anticipated in those forward-looking statements as a result of certain factors, including: the effectiveness of our solutions as compared with our customers' needs; a highly competitive business environment for network switching and software equipment; the possibility that we might experience delays in the development or introduction of new technology and products; customer response to our new technology and products; and a dependency on third parties for certain components and for the manufacturing of our products.

More information about potential factors that could affect the Company's business and financial results is included in the Company's filings with the Securities and Exchange Commission, including, without limitation, under the captions: "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Risk Factors". Except as required under the U.S. federal securities laws and the rules and regulations of the U.S. Securities and Exchange Commission, Extreme Networks disclaims any obligation to update any forward-looking statements after the date of this release, whether as a result of new information, future events, developments, changes in assumptions or otherwise.

About Extreme Networks
Extreme Networks, Inc. (EXTR) delivers software-driven networking solutions that help IT departments everywhere deliver the ultimate business outcome: stronger connections with customers, partners and employees. Wired to wireless, desktop to data center, on premise or through the cloud, we go to extreme measures for our customers in more than 80 countries, delivering 100% insourced call-in technical support to organizations large and small, including some of the world's leading names in business, hospitality, retail, transportation and logistics, education, government, healthcare and manufacturing. Founded in 1996, Extreme is headquartered in San Jose, California . For more information, visit Extreme's website or call 1-888-257-3000.

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