



EXTREME NETWORKS PROVIDES SUPERIOR POWER EFFICIENCY COMPARED TO OTHER VENDORS

Extreme Networks Outshines Cisco and Nortel for Energy Efficiency As Reflected in Results of a Direct Comparison of Network Solutions

SANTA CLARA, Calif.; October 30, 2008 – Enterprises seeking power efficient, high performance network solutions for their IT infrastructure can look to Extreme Networks, Inc. (Nasdaq: [EXTR](#)), as the Company's Ethernet LAN switches are more efficient than Cisco and Nortel when it comes to power consumption. Direct comparisons of network solutions conducted by Extreme Networks reflect that a full edge and core network with a VoIP solution serving 2,000 users will save customers 46% of energy costs when compared to Cisco and 23% of energy costs when compared to Nortel¹.

Extreme Networks' online [Savings Estimator](#) provides IT managers with a comparison of infrastructure energy consumption and costs. The online tool allows network planners to estimate their potential cost savings when choosing network solutions.

Businesses are concerned with power consumption and will find better value and power savings when building a complete network with Extreme Networks' award-winning BlackDiamond® modular switches and Summit® fixed switches. With their proven performance, reliability and simplicity, the choice is crystal clear.

"Enterprises demand performance and power efficiency from their networks to better empower their businesses and help save costs," said Paul Hooper, chief marketing officer for Extreme Networks. "Our network solution comparisons confirm that we deliver significant energy and cost efficiency advantages over both Cisco and Nortel, which helps enterprises meet their goal of a cost-effective and performance rich converged network."

IT managers expect that their drive for power-efficient infrastructure does not compromise on the critical features that are required to support fully converged networks. Extreme Networks solution portfolio meets both needs. In addition to improved power efficiency compared to leading competitors, Extreme Networks Ethernet solutions support all major brands of IP phones with standards-based PoE, integrated network security, advanced traffic management functions providing Quality of Service (QoS) and industry-leading cross-platform switch stacking to further reduce operational expenses.

Extreme Networks enhances its switching portfolio with a single intelligent, edge to core modular operating system, ExtremeXOS™, providing uniform functionality, high availability and advance features to automate tasks and reduce operational expenses.

Products compared were as follows:

Extreme Networks:

- Modular switch: BlackDiamond 8810
- Non-PoE edge switches: Summit X450a-48t
- PoE edge switches: Summit X250e-48p

Cisco Systems:

- Modular switch: Catalyst 6500 chassis switch (6509)
- Non-PoE edge switches: Catalyst 3750e-48T
- PoE edge switches: Catalyst 3560-48PS

Nortel:

- Modular switch: ERS 8610
- Non-PoE edge switches: ERS 551048T
- PoE edge switches: ERS4550T-PWR

Link to Energy Savings Estimator: http://www.extremenetworks.com/solutions/green_IT.aspx

¹ All switch power statistics used in the comparison are based on published product data sheet information from Extreme

Networks, Nortel Networks and Cisco Systems, as displayed October, 2008. For the purposes of these comparisons, the same IP phone model was selected as the representative of IP phone power consumption. Actual IP phone power consumption varies dependent on manufacturer and model.

About Extreme Networks, Inc.

Extreme Networks provides converged Ethernet networks that support data, voice and video for enterprises and service providers. The company's network solutions feature high performance and high availability switching that deliver insight and control enabling customers to solve their real-world business communications challenges. Operating in more than 50 countries, Extreme Networks provides wired and wireless secure LANs, data center infrastructure and Service Provider Ethernet transport solutions that are complemented by global, 24x7 service and support. For more information, visit: www.extremenetworks.com.

Except for the historical information contained herein, the matters set forth in this press release, including without limitation the performance, power efficiency, and functionality of Extreme Networks products are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design, actual product performance, and use of the products in different environments and configurations. We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission (<http://www.sec.gov>).

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