



G4 Communications Selects Extreme Networks for Multi-State Network

G4 innovates with converged network featuring boosted capacity and carrier-grade resiliency across its multi-state network.

SANTA CLARA, Calif., April 5, 2011 /PRNewswire/ -- Extreme Networks, Inc. (Nasdaq: EXTR) today announced that G4 Communications, a New England-based leading provider of high speed data and voice communications, has selected its high performance Ethernet network to connect over 100 locations while helping to ensure reliable services and a quality experience for thousands of subscribers in the states of Massachusetts, New Hampshire and Vermont.

G4, which provides voice, data, colocation services and network transport, chose Extreme Networks to ensure their network meets customer needs today and into the future. The Extreme Networks solution is set to be deployed within G4's 47 Central Offices (CO's), at its colocation sites, and at customer locations. The network will be powered by Extreme Networks [Summit@X460](#) series switches featuring the modular ExtremeXOS® operating system.

"Extreme Networks makes for an ideal partner to G4 as we build out our network to support converged services, since the new Summit X460 series switch is a high-end solution that comes in a very small 1RU form factor, providing a seamless evolution from Gigabit to 10GbE performance," said Gent Cav, President of G4 Communications. "We demand value with performance from our vendors and our selection of Extreme Networks will enable our network to offer high availability and reliability to our customers and support next generation services across the region."

The new network will deliver the high availability, carrier-grade resiliency and flexibility required to enable G4 to meet anticipated growth as well as day-to-day changes. Extreme Networks solution also provides a clean evolution path to delivering Fiber-to-the-Home (FTTH), which was a consideration for G4.

To support a diverse range of converged services, Extreme Networks Ethernet Automatic Protection Switching (EAPS) meets G4's demands for reliability and fast failover, helping ensure the delivery of diverse, mission-critical multimedia including voice and video services. G4 can also support point-to-point VPNs that are dynamically configurable to meet the needs of each customer anywhere across the network, with performance ranging from below 10Mbps to 10Gbps.

"G4 Communications is paving the way to next generation services in New England," said Mark Showalter, director of service provider marketing for Extreme Networks. "By upgrading its network, G4 has the capacity, consistency of Carrier-grade performance and manageability to reduce Opex and deliver a great experience to its customers."

About G4 Communications

Founded in 1993, G4 Communications headquartered in Manchester, NH is one of New Hampshire's oldest and largest privately held Internet Service Providers, offering telephony and broadband based solutions. In our 15 year history we have demonstrated exceptional growth all the while maintaining consistent profitability. G4 Communications staff is highly experienced with a longstanding background in the telecommunications, data services and IP applications arena. Our collective experience and technology expertise allows us to offer our customers the benefits of conducting business with a large vendor combined with the exceptional, locally-based customer service you would expect from a regional class vendor. G4 Communications offers a wider range of data solutions, to a larger geography than any other privately held CLEC in the state of New Hampshire. Part of G4's growth oriented strategy has been built around our corporate mandate and long term strategy to bring telephony and IP based broadband services to the entire New England region.

About Extreme Networks, Inc.

Extreme Networks delivers networks for the mobile world. The company's open network solutions enable a quality user experience, providing a platform for improved business agility. From the converged mobile edge of enterprises to virtualized clouds, and from data centers to global carrier networks that backhaul mobile traffic, Extreme Networks' extensible services architecture helps set a foundation for mobility, user awareness and faster performance to empower people and machines to connect and move seamlessly. Extreme Networks is headquartered in Santa Clara, California, with offices in more than 50 countries worldwide. For more information, visit: www.extremenetworks.com

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to features and benefits of ExtremeXOS and Summit products are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission.

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