



## **EXTREME NETWORKS AND GOVPLACE PARTNER TO ADDRESS NETWORKING NEEDS OF THE PUBLIC SECTOR**

### **Company Grows Channel Program to Provide High Performance LAN and Data Center Solutions for City and State Agencies, K-12 School Districts, Colleges and Universities**

**SANTA CLARA, Calif.; Nov 6, 2008** – Extreme Networks, Inc. (Nasdaq: [EXTR](#)) today announced that Govplace has joined its North American Channel Partner program as a Gold level member. Govplace specializes in Enterprise IT including data center solutions for the public sector. Working together, the companies will position cost-effective, scalable and secure solutions for state and municipal agencies, K-12 school districts and colleges and universities.

As networks and computing have become more pervasive and central to government processes and operations, public sector organizations have had to tackle the challenges of growing their infrastructure, meeting compliance requirements for data integrity and consistency while ensuring the reliability of their applications and bandwidth.

Govplace and Extreme Networks are well positioned to provide Ethernet network solutions that scale to 10 Gigabit capacity, integrate critical security functions to protect data and communications to provide the features for custom network designs. This helps organizations to optimize their costs while promoting high availability networks.

“Extreme Networks brings the commitment level and a premier portfolio of performance-oriented network solutions that we require,” said Randy Richey, vice president of professional services for Govplace. “Our drive to deliver data center efficiency is well complemented with Extreme Networks solutions that allow our customers to optimize for their needs and budget.”

“Our channel partner program is geared to deliver focused solutions that result in higher value and performance for the public sector,” said Christopher Rajiah, senior director of North American channels for Extreme Networks. “Our partnership with Govplace furthers this goal. Together we offer a complete portfolio of solutions that meets the needs of the full spectrum of government customers.”

#### **About Govplace**

Govplace has worked with public sector agencies for the past 13 years, combining real-world technical knowledge and in-depth experience in all facets of public sector contracting. Govplace holds contracts with numerous state, local, education, and federal clients, including The Department of Homeland Security, United States Army, and the Department of Defense. Govplace is headquartered in Irvine, California. The Govplace federal office is located in Reston, Virginia.

#### **About Extreme Networks, Inc.**

Extreme Networks provides converged Ethernet networks that support data, voice and video for enterprises and service providers. The company’s network solutions feature high performance and high availability switching that deliver insight and control enabling customers to solve their real-world business communications challenges. Operating in more than 50 countries, Extreme Networks provides wired and wireless secure LANs, data center infrastructure and Service Provider Ethernet transport solutions that are complemented by global, 24x7 service and support. For more information, visit: [www.extremenetworks.com](http://www.extremenetworks.com).

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This announcement contains forward-looking statements that involve risks and uncertainties, including statements regarding the performance, speed and availability of the BlackDiamond modular switches, summit fixed switches, Altitude wireless access points and Sentriant threat mitigation solutions. Actual results could differ materially from those projected in the forward-looking statements as a result of certain risk factors, including, but not limited to product and network configuration. We undertake no obligation to update the forward-looking information in this release. More information about potential factors that could affect our business and financial results is included in our filings with the Securities and Exchange Commission, including, without limitation, under the captions: "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Risk Factors."