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## Extreme Networks Appoints Stephen Patak as Vice President of Sales for US and Canada

SAN JOSE, Calif., Nov. 3, 2014 /PRNewswire/ -- [Extreme Networks](#), Inc. (NASDAQ: EXTR), a leader in high performance networking, today announced the appointment of Stephen Patak to the position of vice president of sales for the United States and Canada region, reporting to Jeff White, chief revenue officer.



Patak is a 15-year industry veteran and driven sales leader who cultivates impactful customer relationships, with a proven track record of delivering transformational experiences to customers in both developed and developing markets. Patak previously served as the managing director for Cisco's Service Provider business in Asia Pacific, Japan, and Greater China (APJC), responsible for Cisco's largest accounts within the region as well as driving Cisco's service provider architectures and solutions into the market. In addition, Patak was responsible for growing Cisco's largest portfolio, routing and optical, across all segments, including enterprise and public sector, in which he was able to return to growth in APJC. During his 15 years with Cisco, he held a variety of leadership roles in service provider sales, including leading the Service Provider Partner Organization for APJC. Patak has led Cisco's sales strategy for several of Cisco's largest customers around the globe, with the majority of his time at Cisco being spent in the United States in multiple leadership positions managing AT&T, which grew to be a multi-billion dollar relationship.

"Stephen will be instrumental in cultivating transformational relationships with our customers as he has demonstrated throughout his career," said Jeff White, chief revenue officer for Extreme Networks. "I am proud to welcome him to the Extreme team."

"Extreme Networks provides a great set of networking products and a customer-driven culture that will help transition customers as they adopt emerging mobility, cloud and data center initiatives," said Patak. "I look forward to helping our team deliver measurable business value to our customers."

### About Extreme Networks

Extreme Networks, Inc. ([EXTR](#)) is setting a new standard for superior customer experience by delivering network-powered innovation and market leading service and support. The company delivers high-performance switching and routing products for data center and core-to-edge networks, wired/wireless LAN access, and unified network management and control. Our award-winning solutions include software-defined networking (SDN), cloud and high-density Wi-Fi, BYOD and enterprise mobility, identity access management and security. Extreme Networks is headquartered in San Jose, CA and has more than 12,000 customers in over 80 countries. For more information, visit the company's website at <http://www.extremenetworks.com>.

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to the features, performance, and benefits of Extreme Networks products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors that could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks that are on file with the Securities and Exchange Commission. <http://www.sec.gov>.

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