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## Extreme Networks and Distributor Tokyo Electron Device Working Together to Provide Converged Campus Network Solutions in Japan

SANTA CLARA, Calif., June 6, 2012 /PRNewswire/ -- Extreme Networks, Inc. (Nasdaq: EXTR) today announced that it has expanded its relationship with Tokyo Electron Device (TED), a value added technology distribution company offering and supporting Extreme Networks® products and services in Japan. TED is working with Extreme Networks to establish a dedicated team of employees focused on providing Extreme Networks high performance networking to enterprise customers.

Extreme Networks product portfolio includes enterprise campus switches, network management and enterprise mobility solutions featuring 802.11 wireless LAN controllers and access points. TED continues to offer Extreme Networks award-winning BlackDiamond® and Summit® switching platforms featuring the ExtremeXOS® modular operating system.

To enable organizations to build intelligent, scalable and converged network infrastructures supporting mobility at the edge, core networking and HPC infrastructures for national laboratories, universities, gaming and streaming video services, TED offers a full range of services and support including storage, networking and security solutions.

"By working with Extreme Networks, we can offer our customers a full range of services and support in Japan, and can build a secured and converged network infrastructure," said Vic Amano, Tokyo Electron Device VP & GM CN Business. "We have been an Extreme Networks distributor for 14 years, and during that time have developed a strong and successful relationship with Extreme Networks. We are excited to expand our relationship to include dedicated headcount focused on providing Extreme Networks leading products to our customers."

"Extreme Networks is delighted to be partnered with a highly valued integrator that has an excellent reputation in the Japanese marketplace," said Theresa Caragol, vice president of worldwide channels for Extreme Networks.

"By working with Tokyo Electron Device, we can offer our customers cost-effective and high performance network solutions as they transition to mobility and cloud data centers," said David Ginsburg, CMO for Extreme Networks. "Tokyo Electron Device is a highly respected name with proven expertise in designing and delivering networks to fit a wide range of needs. We are excited about the new focus Tokyo Electron Device will bring to increase our product sales in Japan."

### Benefits of Extreme Networks:

- [Intelligent Mobile Edge](#) solutions address mobility with identity management to provide performance, policy-based control and increased network visibility.
- Extreme Networks [mobility solutions](#) incorporate fast 802.11n wireless technology from Motorola with optimized traffic flows for increased performance and RF coverage.
- Extreme Networks modular operating system, [ExtremeXOS](#), offers a consistent operating system with rich features and eased operations from core to edge.
- The [Open Fabric](#) promotes dense 10 and 40 GbE switching with open standards including M-LAG and Data Center Bridging (DCB).

### About Tokyo Electron Device (TED) CN Business Section:

Tokyo Electron Device (TED) is a technical trading firm with a "trading business" function that provides semiconductor products and business solutions as well as a "development business" function that performs commissioned designing and the development of own-brand products. The Computer Network (CN) Business Section handles a wide range of storage systems, network-related equipment, and middleware products and provides them as part of its business solutions in the era of cloud computing. It has marketing functions in Japan and overseas to pick up on trends in the world's advanced technologies ahead of others in order to offer products and services that cover processes that span everything from implementation to support.

For more information, visit: <http://cn.teldevice.co.jp/english/>

### About Extreme Networks

Extreme Networks is a technology leader in high-performance Ethernet switching for cloud, data center and mobile networks. Based in Santa Clara, CA, Extreme Networks has more than 6,000 customers in more than 50 countries. For more information, visit the company's website at <http://www.extremenetworks.com>.

Extreme Networks and the Extreme Networks logo, BlackDiamond, Summit, and ExtremeXOS are either trademarks or registered trademarks of Extreme Networks, Inc. in the United States and other countries. All other names are the property of their respective owners.

Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to expanded relationship, benefit, sales growth, features and benefits of Extreme Networks products are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking

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