Global Healthcare Organizations Choose Extreme to Deliver Best-in-Class Patient Care and Improve Operations

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Organizations Benefit from Network Security, Greater Bandwidth and Performance for Advanced Medical Applications and Streamlined Operations

MORRISVILLE, N.C.--(BUSINESS WIRE)--Mar. 22, 2023-- Extreme Networks, Inc. (Nasdaq: EXTR), a leader in cloud networking, today announced that several healthcare organizations across the globe have deployed Extreme solutions to provide secure, best-in-class patient care and improve operations across their facilities. Concord Hospital and Prima CARE in the US, West Suffolk NHS Foundation Trust in the UK, Elisabeth TweeSteden Ziekenhuis (ETZ) in the Netherlands, Charité in Germany, ASST Mantova in Italy and the CHU Dijon Bourgogne in France chose Extreme to protect sensitive patient data, support bandwidth-intensive medical applications and devices and automate time-consuming processes.

Secure, reliable and high-performing connectivity is critical in healthcare settings, as new devices and applications are added to the network each day. Whether it's deploying an innovative medical application, extending telehealth services or meeting new operational requirements around billing and patient services, healthcare facilities need a high-performing, scalable and secure network to continue to deliver consistent and exceptional patient care. ExtremeCloud™ IQand Wi-Fi solutions help automate processes such as medication administration, patient monitoring and room assignments, and help reduce manual errors and improve efficiency across the facility.

Customer Highlights

- **Flexible Infrastructure Lowers Costs, Simplifies Integration:** Concord Hospital, a not-for-profit regional health system in New Hampshire, needed to integrate two smaller regional hospitals into its network without sacrificing consistency of care or interrupting operations. Leveraging Extreme Wi-Fi 6 Access Points and Universal Switches, Concord Hospital was able to easily update its infrastructure across all three sites without a full rip and replace, providing a foundation to run best-in-class medical applications. Additionally, with Extreme Fabric Connect, the health system was able to securely automate the attachment of users and devices from the two smaller hospitals, without heavy IT involvement.

- **Seamless Cloud Management**: Prima CARE, a growing multi-specialty group in Massachusetts, needed to upgrade its wireless network to keep up with patient and staff needs. With near-daily performance issues, staff couldn't consistently use devices like tablets when moving from room to room, and patients commonly had issues using their personal devices. With ExtremeCloud IQ, the sole network manager on staff can easily monitor network performance from a single application, make changes as necessary in real-time and more easily keep firmware updated. With staff and patients no longer reporting Wi-Fi issues or downtime, Prima CARE can add more devices and digital services that rely on the network, including increased video traffic and upgraded medical devices, and trust that its network will be able to support them.

- **Increased Security for Sensitive Data and Mission-Critical Devices:** Healthcare organizations worldwide, including the CHU Dijon Bourgogne in France and ASST Mantova in Italy, use Extreme Fabric Connect to better ensure security across their environments. Fabric Connect enables organizations to segment network traffic based on customizable criteria, such as device or user type. This helps to ensure patient safety, as in the event of a cyberattack, healthcare providers can more easily identify what part of their network is affected and isolate it to ensure other parts of the network are not impacted. This helps prevent lateral attacks and avoid unnecessary outages or hospital shutdowns.

Executive Perspectives

Mark Starry, Chief Technology Officer, Concord Hospital

"Without Extreme Universal Hardware, it would have been much more difficult to absorb and integrate two regional hospitals. And with Extreme Fabric Connect, we were able to complete the integration in a matter of weeks, versus years, without sacrificing uptime, security or a consistent flow of operations. Outdated technology holds so many organizations back from reaching their full potential. Extreme makes it simple to make those necessary upgrades without ripping out the entire ecosystem of hardware. Our patients and medical care professionals will greatly benefit from our new high-performing network. Applications will run more smoothly, doctors will be able to access information more quickly and patients will continue to receive best-in-class care."

Andrew Smith, Head of Digital Service Delivery, West Suffolk NHS Foundation Trust

"Our wireless network is the central nervous system of our operations – driving everything from access to patient records to blood pressure monitoring to advanced radiology applications and everything in between. With Wi-Fi 6E from Extreme managed through ExtremeCloud IQ, we can effectively manage devices and applications across our network, improve the quality of telehealth visits and benefit from faster transmission speeds for large data files such as MRI, radiography and ultrasounds. This will dramatically improve patient care and ultimately make our staff more productive, while making it easier for our IT staff to add new applications and evolve our technology strategy alongside medical advancements."

Doug McDonald, Director, Extreme Alliance in the Office of the CTO, Extreme Networks

"For a healthcare provider, the network really is the lifeblood of the organization. Everything from workstations at patient check-in to medical devices that monitor patient vitals or tablets used for video calls is powered by the network. By providing an exceptional experience and automating time-consuming tasks, healthcare organizations can improve patient care, access critical information, improve operational efficiency and benefit from significant cost savings."

About Extreme Networks

Extreme Networks, Inc. ([EXTR](#)) is a leader in cloud networking focused on delivering services that connect devices, applications, and people in new ways. We push the boundaries of technology leveraging the powers of machine learning, artificial intelligence, analytics, and automation. 50,000 customers globally trust our end-to-end, cloud-driven networking solutions and rely on our top-rated services and support to accelerate their digital transformation efforts and deliver progress like never before. For more information, visit Extreme's website at https://www.extremenetworks.com/ or follow us on [LinkedIn](#), [YouTube](#), [Twitter](#), [Facebook](#) or [Instagram](#).

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Media Contact
Blair Donald
(603) 952-5662
PR@extremenetworks.com

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