

## Extreme Networks Promotes Carlos Perea To Vice President Of Sales For Latin America

SANTA CLARA, Calif., Aug. 31, 2012 /PRNewswire/ -- Extreme Networks, Inc. (Nasdaq: EXTR) today announced that it has promoted Carlos Perea to the position of Vice President of Sales for Latin America (LATAM). Perea, a twelve year veteran of the company with 23 years of industry experience, has sales and channel responsibility for the region.

Over the recently completed fiscal year for the company (FY'12), Perea led the Latin America region to impressive revenue growth highlighted by a 39% increase year-over-year in Brazil. Perea has also cultivated a strong base of channel and distribution partners in the region with customer wins in education, telecom service providers, and banking.

"Carlos has achieved measurable growth in Latin America and typifies the blend of leadership, depth of knowledge and trusted practices that lead to success," said Oscar Rodriguez, president and CEO of Extreme Networks.

"I am looking forward to success as we further build Latin America channels, customer references and local sales and support teams," said Perea. "Customer opportunities stemming from the cloud, mobility and data center trends in the Latin America markets give us the momentum for continued growth."

## **About Extreme Networks**

Extreme Networks is a technology leader in high-performance Ethernet switching for cloud, data center and mobile networks. Based in Santa Clara, CA, Extreme Networks has more than 6,000 customers in more than 50 countries. For more information, visit the company's website at <a href="http://www.extremenetworks.com">http://www.extremenetworks.com</a>.

Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to poetential growth and sales performance are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission (<a href="https://www.sec.gov">http://www.sec.gov</a>).

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