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Extreme Networks Theresa Caragol Recognized as 2014 CRN Channel Chief and Top 50 Most Influential Channel Leader

Annual Listing Underscores Extreme Networks' Strong Dedication to Channel Partners

SAN JOSE, Calif., March 3, 2014 /PRNewswire/ -- Extreme Networks, Inc. (Nasdaq: EXTR) today announced that Theresa Caragol, vice president of global channels has been honored as one of [CRN](#) Magazine's 50 Most Influential Leaders on the 2014 Channel Chiefs list.



Caragol's strong leadership has helped enable Extreme Networks' distinctive progress in the channel over the last year. Highlights include the company's investment in the development of dedicated management personnel to drive business-planning processes with top-level partners, focus on demand generation with the launch of Extreme Demand Center and execution of national and global partner programs to support the expansion of Extreme Networks' relationships with larger partners and distributors.

"This recognition speaks to Extreme Networks' dedication to continuously enhancing our partner program across the globe," said Chris Crowell, COO of Extreme Networks. "The recent acquisition of Enterasys has doubled our North American partner base and significantly expanded our product portfolio, with about 1,000 active partners currently enrolled in our partner program. In addition, the Extreme Demand Center in particular has truly distinguished our organization as a leader in the channel this year, allowing our partners to engage at all levels in compelling customer demand generation campaigns and programs. Theresa has played a key role in driving these efforts and her leadership has been vital to our channel program success."

Caragol brings more than 18 years of experience with the channel to Extreme Networks, where she spearheads strategy for the company's global program. This year marks the third year in a row Caragol has received this prestigious designation and comes at the heels of several other channel honors. Not only has Caragol been named to CRN's [2013 Most Powerful Women of the Channel](#) list by UBM Tech Channel, but she was also selected as one of the Top 100 Channel Executives in the IT Industry and as one of the Top 10 Next Generation Channel Leaders.

"We are pleased to highlight the many executives throughout the industry who work tirelessly to advance the standing of the channel community within their organizations. The honorees lead, inspire and engage peers and serve as valuable advocates to help ensure the health and longevity of the channel within the IT industry. We applaud their efforts and look forward to their continued success," said Robert Faletra, CEO of The Channel Company.

The prestigious Channel Chiefs list showcases those executives directly responsible for driving channel sales and growth within their organization, while evangelizing the importance of the channel throughout the entire IT industry. Moreover, the 50 Most Influential Channel Chiefs list in particular recognizes an elite subset of these channel executives based on their rank, channel savvy, ability to drive channel strategy within their own organization, and external impact on the channel at large.

Additional Resources:

- Extreme Networks Partners [webpage](#)

About Extreme Networks

Extreme Networks, Inc. (NASDAQ: EXTR) is setting a new standard for superior customer experience by delivering network-powered innovation and market leading service and support. The company delivers high-performance switching and routing products for data center and core-to-edge networks, wired/wireless LAN access, and unified network management and control. Our award-winning solutions include software-defined networking (SDN), cloud and high-density Wi-Fi, BYOD and enterprise mobility, identity access management and security. Extreme Networks is headquartered in San Jose, CA and has more than

12,000 customers in over 80 countries. For more information, visit the company's website at <http://www.extremenetworks.com>.

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to features, performance, and benefits of Extreme Networks products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission. <http://www.sec.gov>.

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